Moderating Effect of Coworker Trust on the Relationship between

**Role Stressors and Job Performance in Banking Sector of Pakistan** 



SUBMITTED BY Muhammad Gohar Amir 01-295172-005 MS (Management Sciences)

SUPERVISED BY:DR. Abdul SubhanQazi

Department of Management Sciences Bahria University, Islamabad

2019

## SUBMISSION FORM OF THESIS FOR HIGHER RESEARCH DEGREE BAHRIA UNIVERSITTY, ISLAMABAD

Candidate Name: Muhammad Gohar Amir

I submit <u>02</u>Copies of thesis for examination for the degree of MS Management Sciences, Thesis Titled: <u>Moderating effect of coworker trust on the relationship between role</u> <u>stressors and job performance in the banking sector of Pakistan</u>

Candidate	Signature:	 Date:

#### Certificate of Principal Supervisor

I **<u>Dr. Abdul SubhanQazi</u>** being the principal Supervisor for the above student, certify that thesis is in a form suitable for examination and that the candidate has pursued his course in accordance with the Rules of the University.

Signature:

### Recommendation for Examination

I recommend that the thesis be examined.

<b>D</b> · · ·	10 .	
Princing	l Superviso	nr.
1 morpa	i Dupervise	л

Date:

Date:

*Not Recommended for Examination* I recommend that the thesis be examined.

Principal	Supervisor:	 Date:

Co-Supervisor:\_\_\_\_\_

Date:

#### Statement by the Head Faculty/Department

I support the submission of the thesis of the above named student for examination under the University Rules for higher degrees.

#### Signature:

Date:

#### **BAHRIA UNIVERSITY, ISLAMABAD**

## APPROVAL SHEET SUBMISSION OF HIGHER RESEARCH DEGREE THESIS

Candidate's Name:	<u>Muhammad Gohar Amir</u>
Discipline:	MS Management Sciences

Faculty/Department: MANAGEMENT SCIENCES

I hereby certify that the above candidate's work, including the thesis, has been completed to my satisfaction and that the thesis is in a format and of an editorial standard recognized by the faculty/department as appropriate for examination.

Signature(s):

Principal Supervisor:

Date: \_\_\_\_\_

The undersigned certify that:

- 1. The candidate presented at a pre-completion seminar, an overview and synthesis of major findings of the thesis, and that the research is of a standard and extent appropriate for submission as a thesis.
- I have checked the candidate's thesis and its scope, format; editorial standards are recognized by the faculty/department as appropriate.

Signature(s):

#### Dean/Head of Faculty/Department:

Date: \_\_\_\_\_

## **DECLARATION OF AUTHENTICATION**

I,<u>Muhammad Gohar Amir</u>MS Management Sciences Student in the Department of Management Sciences, Bahria University. Islamabad, certify that the research work presented in this thesis is to the best of my knowledge my own. All sources used and any help received in the preparation of this dissertation have been acknowledged. I hereby declare that I have not submitted this material, either in whole or in part, for any other degree at this or other institution.

Signature:

Name:\_\_\_\_\_

## THESIS COMPLETION CERTIFICATE

Scholar's Name: Muhammad Gohar Amir

Registration No: <u>01-295172-005</u>

Programme of Study: MS Management Sciences

Thesis Title: <u>Moderating Effect of Coworker Trust on the Relationship</u> between

Role Stressors and Job Performance in Banking Sector of Pakistan

It is to certify that the above student's thesis has been completed to my satisfaction and to my belief, its standard is appropriate for submission for Evaluation. I have also conducted plagiarism test of this thesis using HEC prescribed software and found similarity index at **19%** that is within permissible limit set by HEC for the MS / M Phil degree thesis. I have also found the thesis in a format recognized by the BU for the MS / M Phil thesis.

Principle supervisor's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Name:

## **CERTIFICATE OF ORIGINALITY**

This is to certify that the intellectual contents of the thesis <u>Moderating</u> <u>Effect of Coworker Trust on the Relationship between Role Stressors</u> <u>and Job Performance in Banking Sector of Pakistan</u> are the product of my own research work except, as cited properly and accurately in the acknowledgements and references, the material taken from such sources as research journals, books, internet, etc. solely to support, elaborate, compare and extend the earlier work. Further this work has not been submitted by me previously for any degree, nor will be submitted by me in the future for obtaining any degree from this University, or any other university or institution. The incorrectness of this information, if proved at any stage, shall authorities the University to cancel my degree.

Signature: \_\_\_\_\_ D

Date:

Name of the Research student:

## **DEDICATION**

# IWOULD DEDICATE MY RESEARCH WORK TO MY PARENTS, TEACHERS AND FRIENDS FOR THEIR SUPPORT, LOVE AND ENCOURAGEMENT.

## ACKNOWLEDGEMENT

•- <del>}\_</del>

All praises and thanks are for Almighty Allah, the Merciful, the only Creator of the universe and the Source of all knowledge and wisdom, who blessed me with health, thoughts, talented teachers and helping friends.

2.A

*I feel highly privileged to express my gratitude to my sincere and honorable supervisor* 

**Dr.** Abdul SubhanQazi, for his keen interest, untiring guidance, creative criticism and sympathetic attitude throughout the study. Without his enthusiastic scholarly guidance, this manuscript would not have seen the light of day at best in its present form.

#### Abstract

The objective of our study is to find out the moderating effect of coworker trust on the relationship between role stressors and job performance. To find out the relationship, data was collected from 250 respondents from three banks includes; National bank, Habib bank and Muslim Commercial bank with the help of Survey Questionnaires. All questions for measuring variables were previously developed by the researchers and all questions were measured at 5 point Likert scale. Data collected from the regional head offices and branches of National Bank of Pakistan, Habib Bank Limited and Muslim Commercial Bank in Islamabad. 330 questionnaires were distributed out of which 250 were received, convenient sampling technique has been used for sample selection. It was hypothesized that role stressors has a significant negative effect on employee job performance and coworker trust positively moderates the relationship of role stressors and job performance. For analysis, reliability test, correlation analysis, regression analysis and moderation method has applied. The results revealed that role stressors have significant negative impact on employee performance and there is insignificant impact of coworker trust on the relationship between role stressors and job performance.

**Keywords**: Role stressors, Job performance, Coworker trust, Role conflict, Role ambiguity, Role overload.

## **Table of Contents**

APPROVAL SHEET	
DECLARATION OF AUTHENTICATION	4
THESIS COMPLETION CERTIFICATE	5
CERTIFICATE OF ORIGINALITY	6
DEDICATION	7
ACKNOWLEDGEMENT	
ABSTRACT	9
CHAPTER 1	12
INTRODUCTION	12
1.1 Background:	12
1.2 Problem Identification:	20
1.3 OBJECTIVES OF THE STUDY:	21
1.4 RESEARCH QUESTIONS	22
1.5 SIGNIFICANCE OF THE STUDY	
1.6 ORGANIZATION OF THE STUDY	23
CHAPTER 2	24
LITERATURE REVIEW	24
2.1 ROLE STRESSORS AND JOB PERFORMANCE:	26
2.1.1 Role Ambiguity and Job Performance:	
2.2 COWORKER TRUST AND ROLE STRESSORS :	
2.3 COWORKER TRUST AND JOB PERFORMANCE:	33
CHAPTER 3	34
THEORETICAL FRAMEWORK	
Figure 3.1	
3.1 INTER-RELATIONSHIP BETWEEN VARIABLES:	35
3.2 HYPOTHESIS DEVELOPMENT	36

CHAPTER 4	
DATA AND METHODOLOGY:	
RESEARCH DESIGN:	
4.1 CHOICE OF VARIABLES:	
4.2 SAMPLE SELECTION:	
4.2.3 Sample size and sampling technique	
4.3 METHODOLOGY :	
4.4 RESULTS OF RELIABILITY TEST:	40
CHAPTER 5	42
DATA ANALYSIS	42
5.1 FREQUENCY	42
5.3 CORRELATIONS:	44
5.4 REGRESSION ANALYSIS:	45
5.5 MODERATION	48
5.5 DISCUSSION:	49
CHAPTER 6	52
CONCLUSION AND RECOMMENDATIONS	52
6.1 CONCLUSION:	52
6.2 PRACTICAL IMPLICATIONS / RECOMMENDATIONS:	
6.3 LIMITATIONS	54
BIBLIOGRAPHY	55
APPENDIX	65
Questionnaire	65