"Understanding the Influence of Brand Communication through Social Media on Brand Equity "



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List of Abbreviation

SMC Social Media Communication

IV Independent Variable

DV Dependent variable

SPSS Statistical Package for the social science

ABSTRACT

The study examined the influence of firm created brand communications on brand equity with

respect to Aaker Brand equity Model. The purpose of this research is to fill the gap in the

discussion of the ways in which firm created brand communication impacts Aaker brand equity

model through face book. The researcher evaluated 300 data set that were generated through

standardized online survey to investigate the impact of firm created communication on brand

awareness, brand loyalty, Perceived quality across three well known brands of clothing industry

in Islamabad, Pakistan. The results were run on SPSS software in order to examine the impact.

The results showed that Firm created brand communication have strong impact on

awareness/association and perceived quality; however Brand loyalty was not impacted.

Keywords: Social media marketing, Face book, Brand Equity, Firm created brand

communication, Marketing Communication

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