

**IMPACT OF ELECTRONIC PROCUREMENT & PROCUREMENT
PRACTICES ON PROCUREMENT PERFORMANCE**



By

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Fall, 2017

Major : **SCM**
S No : **3A**
Course Code : **SDW699**
Credit Time : **3 hrs**

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Table of Contents

Table of Contents.....	i
List of Tables	iii
Declaration	iv
Abstract.....	v
CHAPTER 1 INTRODUCTION.....	1
1.1 Introduction.....	1
1.2 Background.....	2
1.3 Problem Statement.....	8
1.4 Research Objective.....	8
1.5 Research Questions.....	8
1.6 Scope of Research.....	9
1.7 Definitions of Terms.....	9
1.7.1 Procurement Performance.....	9
1.7.2 E Procurement.....	9
1.7.3 Procurement Practices.....	10
CHAPTER 2 LITERATURE REVIEW.....	11
2.1. Conceptual Reviews.....	11
2.2 Empirical Reviews.....	14
2.2.1 E-Procurement and Procurement Performance.....	14
2.2.2 Procurement Practices and Procurement Performance.....	16
2.3 Summary of Reviewed Literature.....	19
CHAPTER 3 RESEARCH METHODOLOGY.....	21
3.1. Theoretical Framework.....	21
3.1.1 Procurement Performance.....	21
3.1.2 E- procurement.....	21
3.1.3 Procurement Practices.....	22
3.2 Hypotheses.....	26
3.3. Research Approach.....	26
3.4. Research Strategies.....	26

3.5. Sampling Design.....	26
3.5.1. Target Population.....	26
3.5.2. Sample Size.....	27
3.5.3. Sampling Technique	27
3.6. Instrument	27
3.6.1 Procurement Performance.....	28
3.6.2 E-Procurement	28
3.6.3 Procurement Practices.....	28
3.7 Statistical Technique.....	28
CHAPTER 4 FINDINGS AND ANALYSIS	29
4.1 Descriptive profile of the Data.....	29
4.2 Hypotheses Testing.....	32
4.2.1 Reliability Analysis.....	33
4.2.2 Regression Analysis.....	33
4.3 Hypotheses Assessment Summary	36
CHAPTER 5 DISCUSSION AND CONCLUSION.....	38
5.1 Discussion.....	38
5.1.1 Procurement Practices and Procurement Performances.....	38
5.1.2 E-Procurement and Procurement Performance.....	38
5.2 Policy Implication.....	39
5.3 Conclusion	39
5.6 Recommendation	40
5.5 Research Limitations	40
5.6 Future Research.....	41
References.....	42
APPENDIX.....	47
Cover Letter	47
Questionnaire	48

LIST OF TABLES

S.No 1	Descriptive Profile	(Table 1)
S.No 2	Descriptive Statistics	
S.No 3	Reliability Statistics	(Table 2)
S.No 4	Model summary	(Table 3)
S.No 5	ANOVA	(Table 4)
S.No 6	A Regression Model and the Coefficients	(Table 5)
S.No 7	Hypotheses Assessment Summary	(Table 6)

Declaration of Authentication

I, hereby, certify that no part of the work referred to in this thesis / research paper or as a whole paper has been submitted in support of another degree or qualification of this university or any other institution of learning in Pakistan or abroad by me.

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Date : 21 Dec, 2017

ABSTRACT

Purpose

The purpose of this research is to amply highlight and evaluate the relationship between Electronic-Procurement, Procurement Practices adopted by an organization and influence of Electronic-Procurement and Practices on Procurement Performance in manufacturing industry.

Methodology

The study comprises of questionnaires filled by 300 respondents. Multiple regression model is used to evaluate the data. The data is collected from primary source through questionnaire.

Findings

The findings from this research confirm that there is a substantial impact of Electronic Procurement and Procurement Practices on Procurement Performance of any organization. It is established that that higher the implementation and improvement in practices of procurement and IT usage in organizations, better is the output/ performance of procurement department.

Practical Implications

This research proposes that there is a need to improve the procurement functions by adopting proactive approach and encouraging the positive use of IT applications for better performance.

Keywords

E-Procurement, Practices, Performance, Supply Chain, Suppliers, Customers, Manufacturing Industry.