

# **IMPACT OF TRAINING AND DEVELOPMENT ON EMPLOYEE JOB SATISFACTION IN BANKING SECTOR**

**By**

**RIDA SARTAJ  
23990**

A thesis presented to the Department of Management Sciences, Bahria University  
Karachi Campus, in partial fulfillment of the requirements  
of the MBA degree



**SUMMER, 2017**

**Bahria University Karachi Campus**

**MBA Thesis****2<sup>nd</sup> Half-semester Progress Report & Thesis Approval Statement**

Name of Student	Rida Sartaj
Registration No	23990
Thesis Title	Impact of Training + development on employee job satisfaction in banking sector

**Supervisor-Student Meeting Record**

S. No	Date	Place of Meeting	Topic Discussed	Signature of Student
5	6-10-17	Supervisor's office	Chap 3 + 4 Discussed	Rida *
6	27-10-17	Supervisor's office	Chap 5 + 6 Discussed	Rida *
7	26-11-17	Supervisor's office	Entire Thesis Discussed	Rida *

**APPROVAL FOR EXAMINATION**

Candidate's Name: Rida Sartaj Registration No. 23990

Thesis Title: Impact of Training + Development on employee job satisfaction in Banking sector.

I hereby certify that the above candidate's thesis has been completed to my satisfaction and, to my belief, its standard is appropriate for submission for examination. I have also conducted plagiarism test of this thesis using HEC prescribed software and found similarity index at 19% that is within the permissible limit set by the HEC for the MBA thesis. I have also found the thesis in a format recognized by the Department of Management Sciences.

Supervisor's Signature: [Signature] Date: 21/12/2018

Name: Dr. Rafaqat Khan

HoD's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## ABSTRACT

**Purpose:**

This study is an attempt to analyse whether training and development in Pakistani banking sector affects employee job satisfaction. Therefore, the relationship between training and development variables (training needs assessment, training contents, training methods, trainer's competence, and training evaluation) and employee job satisfaction has been identified as training and development plays critical role in organizations that can cause either employee satisfaction or dissatisfaction.

**Methodology/Sample:**

The study is an exploratory research where data was collected by designing survey questionnaire. The population for this study was employees in Karachi banks where sample size of 250 respondents was taken. Hypotheses were developed where different variables of training and development (training needs assessment, training contents, training methods, trainer's competence, and training evaluation) were taken as independent variables while employee job satisfaction is taken as dependent variable of the study. Collected data is analysed by SPSS through regression and correlation analysis.

**Findings:**

Results showed that there is a positive relationship between training need assessment, training methods, and training evaluation with job satisfaction. However, training contents and trainer's competence were also positively related, but these variables did not have significant relationship with employee job satisfaction.

**Practical Implication:**

The study concluded that concluded that due to its direct positive correlation with employee job satisfaction that training needs assessment, training methods, and training evaluation, these three components have become important things in banks to consider when designing training programs for improved job satisfaction. The outcomes of this study are quite beneficial for HR managers in Pakistani banks as well for other sectors too. HR managers from other sectors could also benefit from training and development in improving their employee's job satisfaction.

**Key words:**

Job satisfaction, training & development, training need assessment, training content, training environment, training methodology, training component, training evaluation.

## Table of Contents

Title Page .....	i
2 <sup>nd</sup> Half Progress Report.....	ii
Declaration of Authentication.....	iii
Dedication .....	iv
Acknowledgement.....	v
List of Tables.....	vi
List of Figures .....	vii
Abstract.....	viii
Table of content.....	ix
Chapter 1: Introduction .....	1
1.1    Background of the Study.....	1
1.2    Pakistani Banking Sector .....	2
1.3    Statement of the Problem.....	2
1.4    Research aims and Objectives.....	3
1.5    Research Question.....	3
1.6    Significance of the Study .....	3
1.7    Scope of the Study .....	4
1.8    Research Limitations.....	4
1.9    Organization of Thesis .....	4
CHAPTER 2: Review of Literature .....	6
2.1    Significance of Job Satisfaction.....	6
2.2    Training & Development .....	8
2.2.1 Training Need Assessment (TNA).....	8
□    Employee Person Analysis .....	8
□    Organization Analysis.....	9
□    Task Analysis.....	9
2.2.2 Training Contents.....	10
2.2.3 Training Environment.....	11
2.2.4 Training Methods.....	11
2.2.5 Trainer Components.....	12
2.2.6 Training Evaluation.....	13
2.3    Theoretical Framework .....	14

2.4 Research Hypothesis .....	15
CHAPTER 3: Methodology .....	16
3.1 Type of Research.....	16
3.2 Population and Sample Size.....	16
3.3 Sampling Technique.....	16
3.4 Research Instrument.....	17
3.5 Data Collection Method .....	17
3.6 Data Analysis method .....	17
CHAPTER 4: Integration of Data and Analysis .....	18
4.1 Reliability Test for Questionnaire.....	18
4.2 Frequency Distribution Test.....	20
4.3 Hypotheses Testing .....	26
4.3.1 Correlation Test.....	26
4.3.2 Regression Test.....	28
4.3.3 Summary of Hypotheses Result.....	29
CHAPTER 5: Critical Debate .....	33
Chapter 6: Conclusion and Recommendations .....	35
6.1 Conclusion .....	35
6.2 Recommendations .....	36
6.3 Suggestion for Future.....	37
References .....	38
Annex 'A': Questionnaire for Data Collection .....	39