## Determinants of Dividend Policy A Study on Oil and Gas Sector of Pakistan

A thesis
Presented to
The Faculty of
Management Sciences
Bahria Institute of Management & Computer Sciences, Karachi

In Partial Fulfillment
Of the Requirements for the
Degree of Master of Business Administration

By

Sanjay Kumar Andani MAY, 2012

## **ACKNOWLEDGEMENT**

With the blessings of my Almighty God, who gave me strength and knowledge to complete my thesis, which is requirement for Master of Business Administration (MBA).

I would like to express sincere gratitude to my advisor Sir Ahsan Rizvi, who helped me out in completing my thesis. My advisor was always there to guide me and has given me a lot of knowledge and has shown me the correct path as how thesis should be done.

I would also like to thank all the respondents, who helped me in this report to collect the data and their views and experiences. This study has helped me to gain the Knowledge about capital market and dividend policies and it will also help me in other certified courses in future.

Last but not the least, I would like thank to my friends and family who really supported me throughout this report.

## **Abstract**

This report has conducted on determinants of dividend policy in oil and gas sector of Pakistan, purpose of taking this sector is; because, oil and gas sector contains lots of the blue chip companies and shown growth trend, and investors want oil and gas sector's stock in their portfolio.

Most of the investors choose firm for investing they look first is dividend policy that's why dividend policy of company should be made according to the needs of investors so that company should attract more investor toward itself to invest in stock rather than distract, and Investors are concern more about dividend because of uncertain capital gain in future.

I have taken 11 companies of oil and gas sector of Pakistan that are listed on Karachi stock exchange (KSE-100), which includes oil refineries marketing and exploration companies. Data has been taken from the period of 2005 to 2011.

This research contains five independent variables such as sales growth, Earning per share, debt to equity ratio or leverage ratio, corporate tax and profit before tax; and dependent variable taken is dividend. I have used multiple regressions to get the results of this independent variable on dividend, and result shows a significant relationship of dividend with the profit before tax and earnings per share.

This research contains both recession (2008) and expansion (2005-2006) periods, that's why this research is a reliable because investors can know effects of variable and firms decision both in recession and expansion period related to divined policy in oil and gas sector.

## TABLE OF CONTENT

S.No	Description	Page.
1	BACKGROUND AND RATIONALE OF THE STUDY	1-6
1.1	Introduction	1
1.2	Background of Pakistan oil and gas sector	4
	History of oil and gas sector	5
1.3	Significance of the study	6
1.4	Problem statement	6
1.5	limitation	6
2	RESEARCH METHODOLOGY AND PROCEDURES	7
2.1	Methodology	8
2.2	Scope of the study	8
2.3	Type of the research	8
2.4	Data selection method	8
2.5	Time horizon	9
2.6	Population/sample	9
2.7	Treatment of data	9
2.8	Variables	9
3	LITERATURE REVIEW AND STUDIES	11-19
3.1	Literature review	12
3.2	Local studies	17
4	PRESENTATION ANALYSIS	20-24
4.1	Data analysis	21
4.2	Data interpretation	23
5	CONCLUSION AND RECOMMENDATIONS	27-28
5.1	Conclusion and recommendations	28
6	BIBLOGRAPHY AND REFERENCES	29
7	APPENDICES	30