

**TRAINING FOCUS ON ACHIEVING GOALS &
TARGETS AND DEVELOPING POSITIVE ATTITUDE
LEADING TO ENHANCE EMPLOYEE PERFORMANCE (A
RESEARCH STUDY ON HABIB METRO BRANCHES)**

By

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2nd Half -Semester Progress Report & Thesis Approval Statement

Supervisor – Student Meeting Record


No	Date	Place of meeting	Topic Discussed	Signature of student
5	29-Sep-16	Bukc	Findings	Uroosa Chatri
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I hereby certify that the above candidate's thesis has been completed to my satisfaction and, to my belief, its standard is appropriate for submission for examination. I have also conducted plagiarism test of this thesis using HEC prescribed software and found similarity index at 9% that is within the permissible limit set by HEC for MBA thesis. I have also found that the thesis is in a format recognized by the Department of Management Sciences.

Supervisor's signature:  Date: 30/01/17

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ABSTRACT:

The main purpose of this research is to determine the impact of training and development on the employees' performance at the branch level of HABIB METRO bank. The aim of this research to find out does training and development can improve customer service, employees work attitude and branch target? Which variable most effected by training and development?

First, hypothesis was developed followed by preparation of well-structured questionnaire for collecting quantitative data on likert scale 1 to 5. The study involved use of questionnaires in English filled by 100 respondents. To analyze the data, Regression and Correlation tests were applied.

The findings from the research suggest that, all the factors are significantly affecting job satisfaction of shift workers. The relationship between independent and dependent is moderate, strong and positive. Different researches have already proved the relationship to be true and significant.

The consequences of this study will divert the attention of management towards the training and development of the employees and also highlight its importance. It will increase the interest of management to take steps to improve the training and development program. So that it will bring positive implications to the organization

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