



*Major: SCM*  
*S.No. 09*

*“Effect of Trade Facilitation on Value Chain of Pakistan’s Fertilizer Industry”*



**By:**

*Kashaf Nasir*

*01-322222-013*

**Supervisor:**

**Dr. Amjad Masood**

Department of Business Studies  
Bahria University Islamabad

**Spring 2024**

THESIS APPROVAL SHEET

Viva-Voce Examination

Viva Date 04/07/2024

Topic of Research:Effect of Trade Facilitation on Value Chain of Pakistan's Fertilizer Industry

Names of Student(s):                      Enroll # 01-322222-013

- Kashaf Nasir

Class:Masters of Business Administration

Approved by:

---

**Dr. Amjad Masood**

Supervisor

---

**Sir Tanveer Illahi**

Internal Examiner

---

**Sir Khalid Abdul Ghafoor**

External Examiner

---

**Dr.Syed Haider Ali Shah**

Research Coordinator

---

**Dr.Khalil Ullah Mohammad**

Head of Department

Business Studies

## **Acknowledgement**

Appreciation and commendation have a place with Allah, the encapsulation of sympathy and leniency, whose kindheartedness exceeds all logical limitations. His endowments in this life are immense and limitless. May His Prophet be encircled by harmony and endowments. I wish to stretch out my sincere appreciation to every one of the people who upheld me during this critical stage. Principal, I offer significant thanks to my darlings. I'm profoundly obligated to my folks, kin, and educators, who reliably showed interest in my undertakings, showing tremendous persistence, and understanding as my time was devoted to research and work as opposed to family minutes. Their immovable help and care were instrumental in the fulfillment of this examination project. My appreciation stretches out to my coach, Mr. Amjad Masood, for his priceless scholastic direction and his capacity to offer a more extensive viewpoint. Most importantly, I respect him for setting grandiose norms that affected me to endeavor harder chasing after my targets. His steadfast support impelled me to give my most extreme exertion.

## **Abstract**

This study examines the effect of trade facilitation on the value chains of the fertilizer industry in Pakistan, focusing on logistics, technological, financial, and legal support facilitation. The exploration utilizes a quantitative methodology, utilizing organized Likert scale surveys conveyed among workers of key fertilizer organizations. By breaking down the gathered information through factual techniques, including relapse and connection investigation, the review distinguishes critical connections between different trade facilitation assistance measures and value chain execution. The discoveries uncover that coordinated operations help innovative progressions, financial help, and legal systems essentially influence the productivity and supportability of the fertilizer esteem chain. The exploration highlights the significance of these elements in upgrading the general exhibition and seriousness of the fertilizers business. Considering these bits of knowledge, the review gives suggestions to policymakers and industry partners to further develop trade facilitation help rehearses, subsequently encouraging a stronger and more effective value chain in the fertilizers area. This examination adds to the more extensive comprehension of how trade facilitation help can drive modern development and manageability, offering a thorough examination of its suggestions for the fertilizer business in Pakistan.

**Keywords:** Trade facilitation, Value chains, Fertilizer industry, Logistics support, Technological support, financial support and Legal support

## Contents

<i>Major: SCM</i> .....	2
<i>S.No. 09</i> .....	2
<i>“Effect of Trade Facilitation on Value Chain of Pakistan’s Fertilizer Industry”</i> .....	2
Department of Business Studies.....	2
THESIS APPROVAL SHEET .....	3
<b>Acknowledgement</b> .....	4
<b>Abstract</b> .....	5
<b>List of Tables</b> .....	9
<b>Chapter 1</b> .....	11
<b>Introduction</b> .....	11
<b>1.1 Chapter Overview</b> .....	11
<b>1.2 Background of Study</b> .....	11
<b>1.3 Research Gap Analysis</b> .....	14
<b>1.3.1 Theoretical Research Gap</b> .....	14
<b>1.3.2 Practical Research Gap</b> .....	14
<b>1.3.3 Contextual Research Gap</b> .....	14
<b>1.4 Problem Statement</b> .....	15
<b>1.5 Research Question</b> .....	15
<b>1.6 Research Objectives</b> .....	16
<b>1.7 Significance of Research</b> .....	16
<b>Chapter 2</b> .....	18
<b>Literature Review</b> .....	18
<b>2.1 Overview</b> .....	18
<b>2.2 Fertilizer industry of Pakistan</b> .....	18
<b>2.3 Trade Facilitation for Fertilizer Industry</b> .....	20
<b>2.4 Impact of Logistics Facilitation</b> .....	21
<b>2.6 Impact of Financial Support Facilitation</b> .....	24
<b>2.7 Impact of Legal Support Facilitation</b> .....	26
<b>2.8 Value Chain</b> .....	28
<b>2.9 Theoretical Framework</b> .....	29
<b>2.10 Conceptual Framework</b> .....	31

<b>2.11 Research Hypothesis .....</b>	<b>31</b>
<b>Chapter 3 .....</b>	<b>32</b>
<b>Research Methodology .....</b>	<b>32</b>
<b>3.1 Introduction.....</b>	<b>32</b>
<b>3.2 Research Approach .....</b>	<b>32</b>
<b>3.4 Research Design .....</b>	<b>33</b>
<b>3.5 Research Technique .....</b>	<b>34</b>
<b>3.6 Research Instrument.....</b>	<b>34</b>
<b>3.7 Unit of Analysis .....</b>	<b>34</b>
<b>3.9 Sample Size .....</b>	<b>35</b>
<b>3.10 Sampling Technique.....</b>	<b>36</b>
<b>3.11 Source of data .....</b>	<b>37</b>
<b>3.12 Data Analysis .....</b>	<b>37</b>
<b>Chapter 4 .....</b>	<b>38</b>
<b>Results and Data Analysis .....</b>	<b>38</b>
<b>4.1 Overview .....</b>	<b>38</b>
<b>4.2 Demographics and Response Rate.....</b>	<b>39</b>
<b>4.2.1 Frequency Table .....</b>	<b>39</b>
<b>Table 4.1 .....</b>	<b>39</b>
<b>Genders .....</b>	<b>39</b>
<b>Table 4.2.....</b>	<b>40</b>
<b>Ages .....</b>	<b>40</b>
<b>Table 4.3.....</b>	<b>40</b>
<b>Respondent Qualification &amp; Education .....</b>	<b>40</b>
<b>Table 4.4 .....</b>	<b>41</b>
<b>Table 4.5 .....</b>	<b>42</b>
<b>4.6 Regression Analysis.....</b>	<b>43</b>
<b>Table 4.6 .....</b>	<b>44</b>
<b>2.8 Analysis of Variance (Anova) .....</b>	<b>45</b>
<b>Table 4.7 .....</b>	<b>45</b>
<b>4.9 Coefficients .....</b>	<b>46</b>
<b>Table 4.8 .....</b>	<b>46</b>
<b>4.10 Findings.....</b>	<b>47</b>

<b>Table 4.9</b> .....	48
<b>Chapter 5</b> .....	49
<b>Discussion, Conclusion and Recommendations</b> .....	49
<b>5.1 Discussion</b> .....	49
<b>5.2 Conclusion</b> .....	51
<b>5.3 Recommendations</b> .....	52
<b>5.4 Research Implications</b> .....	53
<b>5.5 Research Limitations</b> .....	53
<b>5.6 Future Research</b> .....	54
<b>References</b> .....	55
<b>Appendix</b> .....	65
<b>Thesis Questionnaire</b> .....	65



## List of Tables

Table 4.1.....	39
Table 4.2.....	40
Table 4.3.....	40
Table 4.4.....	41
Table 4.5.....	42
Table 4.6.....	44
Table 4.7.....	45
Table 4.8.....	46
Table 4.9.....	48



# **Chapter 1**

## **Introduction**

### **1.1 Chapter Overview**

The chapter summary provides a comprehensive introduction to the research issue, beginning with its historical background and relevance in global commerce, with an emphasis on the fertilizer industry. Following that, the research gap analysis identifies gaps in the existing literature, emphasizing the need for further study into specific concerns such as geographical differences, industry experiences, and environmental consequences. The issue articulation sums up the exploration challenge, stressing the need to comprehend the impact of trade facilitation assistance on fertilizer esteem chains. The examination questions then evolved to drive the review, with an accentuation on exploring the impact of trade facilitation assistance on coordinated operations, innovation, finance, and legitimate components of the fertilizer business. The review goals then evolved to effectively answer these worries, to fill distinguished research holes, and give important bits of knowledge to policymakers and industry partners. Finally, the exploration's importance is analyzed, with an emphasis on its capability to impact strategy, advance development, increment effectiveness, and add to long haul development in the fertilizers area and then some.

### **1.2 Background of Study**

Trade facilitation, a critical component of international commerce, has a huge impact on global value chains, including the fertilizer sector. Trade facilitation has evolved over time to simplify procedures, reduce barriers, and increase transaction efficiency (Hassan, M. 2020). While the word is new, the ideals it represents have existed throughout history, as indicated by the establishment of ancient trade routes and the evolution of early economic activity. This study delves deeply into the multifaceted effects of trade facilitation on fertilizer industry value chains, examining dimensions such as customs procedures, trade infrastructure, standards and regulations, trade information, finance and payment systems, risk management, capacity building, and institutional collaboration.

Customs systems have one of the main impacts of trade facilitation help on the value chains of the fertilizer business. Improved customs processes and the utilization of electronic documentation frameworks have been basic in bringing down clearing times and managerial

expenses associated with global trade facilitation (Addo, A. 2022). In the fertilizers business, where time-delicate shipments are pervasive inferable from occasional interest swings, more limited freedom periods mean quicker market access and lower stock holding costs (Buddy, A., and Kant, K. 2019). Moreover, crossline customs techniques are reliable and unsurprising, permitting fertilizer firms to more readily design their shipments. For instance, the organization of single-window frameworks, in which all trade facilitation related data is provided through a solitary electronic stage, has been exhibited to work on customs leeway tasks, decline desk work, and increment productivity (Jepkosgei Mutai, R. 2022).

Trade assist gauges with in like manner affecting capable trade system (Ramasamy, B., and Yeung, M. C. 2019). Trade establishment, like ports, highways, trains, and extra rooms, is fundamental to ensure that items move immaculately across borders (Wei, H., and Dong, M. 2019). Interests in modernizing and expanding trade facilitation foundation affect fertilizers esteem chains. For instance, improved port foundation can support the capacity to deal with mass fertilizers shipments, diminishing clog and postponements (Msuku, G. K. C. and Moeinaddini, M. 2020). Also, upgraded street and rail organizations might further develop networks while bringing down travel times and expenses. Fertilizers supply on time is basic to addressing the necessities of horticultural seasons, and powerful trade facilitation framework permits makers to fulfill these prerequisites rapidly, improving generally esteem chain proficiency (Sjah, T., and Zainuri, Z. 2020).

Guidelines and guidelines assume a crucial part in forming the value chains of the fertilizer business. Fertilizers items should meet top notch and security models to protect buyers and the climate (Mayer, A. K., and Wang, H. 2018). Fertilizers organizations can limit consistency costs by utilizing trade facilitation help drives that energize crossline standard harmonization. Shared acknowledgment arrangements ensure that accreditations and testing techniques are recognized universally, empowering fertilizers business. Moreover, unsurprising, and straightforward administrative systems advance interest in the fertilizers business (Ayana, A. 2021). At the point when administrative necessities are clear and predictable, fertilizers firms might make informed decisions regarding showcase entry and extension plans, expanding the value chain's proficiency and seriousness (Das Nair, R. and Landani, N. 2020).

Accessibility of trade facilitation data and open trade facilitation processes are expected for the fertilizers business' value chains to flawlessly run. Customs specialists or trade facilitation advancement offices work trade facilitation data entries, which give fundamental data on taxes, rules, and trade facilitation methodology (Dere, A.2021). Fertilizers organizations might use this information to more likely comprehend market conditions and pursue key choices regarding sending out objections. Straightforward and unsurprising levy frameworks help fertilizers firms plan their estimating plans more productively (Rajagopalan, S. 2023). At the point when tax rates are laid out early, organizations may definitively gauge their expenses and forestall unforeseen charges, helping their seriousness in worldwide commercial centers.

Trade facilitation funding is one more significant component influenced by professional assistance drives. Admittance to trade facilitation finance instruments, for example, letters of credit, trade facilitation credit protection, and commodity funding helps fertilizer firms deal with the dangers related with worldwide trade (Jones, S. A., and Jones, S. A. 2019). Trade facilitation credit protection, for instance, safeguards exporters against the gamble of default by buyers, permitting them to give better credit terms. Effective installment frameworks, for example, electronic cash moves and online installment stages, help to speed trade facilitation repayment (Iman, N. 2018). This limits the time and expenses engaged with installment handling, permitting fertilizer firms to get installments quicker and increment their income, consequently further developing the value chain (Das Nair, R., and Landani, N. 2020).

Fortifying capacities and institutional coordinated effort are basic parts of the fertilizer business' trade facilitation assistance exercises. Preparing programs for customs officials and trade facilitation experts work on their abilities and comprehension of trade facilitation processes, expanding the productivity of customs activities, and bringing down the chance of missteps or defers in handling fertilizers shipments (Demissie, 2018). Institutional cooperation among customs organizations, trade facilitation advancement offices, and different partners establishes a cooperative climate for trade facilitation help. Joint endeavors and data sharing strategies speed trade facilitation methodology and address trade facilitation related hardships more productively, further developing the entire value chain (Clark, J., and Bernard, D. 2022).

Generally, trade facilitation help measures essentially affect fertilizer industry esteem chains, impacting different factors, for example, customs strategies, trade facilitation foundation,

norms and guidelines, trade facilitation data, money, and installment frameworks, risk the board, limit building, and institutional cooperation. Trade help techniques work on the effectiveness, seriousness, and maintainability of fertilizer area esteem chains by bringing down hindrances and shortcomings in worldwide business, helping makers, shoppers, and the worldwide economy over the long haul.

### **1.3 Research Gap Analysis**

Research on the impact of trade facilitation on fertilizer sector value chains has made tremendous progress, but certain gaps still need to be filled. To begin, previous research provides a comprehensive picture of how trade facilitation affects the value chains of the fertilizer sector

#### **1.3.1 Theoretical Research Gap**

Existing research provides a broad understanding of trade facilitation's impact on fertilizer sector value chains but lacks detailed analysis of specific components like raw material sourcing, manufacturing, transportation logistics, and retail distribution (Katiyar&Gedam, 2024; Zheng & Zhou, 2023). There is limited theoretical exploration of how trade facilitation affects the fertilizer sector differently across various regions and market structures (Montalbano &Nenci, 2022; Avetisyan & Hertel, 2021).

#### **1.3.2 Practical Research Gap**

Research predominantly focuses on large corporations, neglecting the unique challenges faced by smaller enterprises in the fertilizer industry (Bosiu&Vilakazi, 2020). There is a lack of practical studies on the environmental sustainability and social implications of trade facilitation in the fertilizer sector.

#### **1.3.3 Contextual Research Gap**

The role of digital technologies, such as blockchain and data analytics, in enhancing trade facilitation for the fertilizer industry is under-researched. Research on how trade facilitation measures can improve supply chain resilience through risk management, contingency planning, and diversification is limited.

## **1.4 Problem Statement**

Understanding the growing importance of trade facilitation assistance estimates in global commerce, it is critical to understand what they signify for the fertilizers industry's value chains. Despite previous investigations into this topic, some voids remain. Specific research is scarce on the miniature-level consequences of trade support on distinct elements of the fertilizers value chain, such as generation, circulation, and deals. Furthermore, regional and industry differences in the impact of trade facilitation have not been thoroughly investigated. Furthermore, little is known about the impact of trade facilitation on the fertilizer industry's value chain, as well as its environmental and social ramifications.

Moreover, there are few studies on the influence of digital trade facilitation and technology innovation in the fertilizer industry's value chains. It also emphasized the need for supply chain resilience; however, research on how trade liberalization measures might improve supply chain resilience in the fertilizer industry is limited. Finally, there has been little research into the policy implications and institutional capacity development necessary for the efficient implementation of trade facilitation measures in the fertilizer business, particularly in developing countries. As a result, the purpose of this study is to address these research gaps by looking into the multifaceted effects of trade facilitation on fertilizer industry value chains, considering various regional, sectoral, and environmental factors, and exploring opportunities for digitalization and resilience building.

## **1.5 Research Question**

The following are the research topics for each facet of trade facilitation within the context of the fertilizer industry's value chains:

**RQ1:**What is the impact of logistics facilitation on the value chain of the fertilizer industry?

**RQ2:**What is the impact of technological facilitation on the value chain of the fertilizer industry?

**RQ3:**What is the impact of financial support facilitation on the value chain of the fertilizer industry?

**RQ4:**What is the impact of legal support facilitation on the value chain of the fertilizer industry?

Bringing all these questions into consideration will provide us with insights into what different sorts of trade facilitation aid entail for the fertilizer industry's value chains. This comprehensive knowledge will aid policymakers, industry experts, and other partners in revising trade facilitation assistance estimates in the fertilizers sector.

### **1.6 Research Objectives**

**RO1:**To investigate the impact of logistics facilitation on the value chain of the fertilizer industry.

**RQ2:**To investigate the impact of technological facilitation on the value chain of the fertilizer industry.

**RQ3:**To investigate the impact of financial support facilitation on the value chain of the fertilizer industry.

**RQ4:**To investigate the impact of legal support facilitation on the value chain of the fertilizer industry.

By attaining these goals, the review hopes to provide insights into what various components of trade facilitation for the fertilizers industry's value chains. This will enable policymakers, industry experts, and other stakeholders to understand how to efficiently use trade facilitation aid measures to expand fertilizer value chains.

### **1.7 Significance of Research**

The analysis is notable because it sheds light on how trade facilitation affects the fertilizer industry's value chains. Trade facilitation is crucial for improving efficiency and cutting costs in the sector. Fertilizer companies may save money and increase supply chain efficiency by optimizing logistics such as shipping, storage, and distribution. Furthermore, technological facilitation encourages the use of digital platforms and new technologies, which increases efficiency, transparency, and competitiveness in the industry. Fertilizer manufacturers require access to cash to invest in growth, innovation, and sustainability.

Financial help assistance guarantees that organizations have the resources they need to foster their activities and remain cutthroat. Besides, legitimate help associations in exploring muddled administrative conditions, bringing down gambles, and guaranteeing consistency with worldwide trade facilitation standards. More extensively, the review's discoveries have



importance for policymakers, industry professionals, and different partners. Policymakers might make fitted guidelines and projects to satisfy the fertilizer business' needs, while organizations can support their intensity by streamlining their value chains.

Empowering trade facilitation assistance likewise assists with accomplishing economic improvement objectives by expanding admittance to horticultural sources of info and helping food security. Besides, the report is a huge resource for scholastics and scientists, empowering extra exploration and adding to the scholarly discussion on trade facilitation help and value chain the board.

## Chapter 2

### Literature Review

#### 2.1 Overview

The part about the literature review investigates the impact of trade facilitation on the fertilizer industry's value chains, concentrating on four important facilitation aspects: logistics, technology, financial assistance, and legal help. It examines existing research and theoretical frameworks to determine how each facilitation component affects value chain dynamics in the fertilizer sector. The assessment begins by defining trade facilitation and its importance in increasing the efficiency of international commerce, with a focus on the fertilizer industry's value chains. Consequently, it analyzes the job of planned operations assistance, enveloping traditions techniques, transportation foundation, and production network the executives, in advancing the development of fertilizer across borders.

Systematic help is then investigated, featuring the reception of advanced devices, information examination, and robotization to smooth out trade facilitation processes and further develop esteem chain execution. Financial help assistance is talked about as far as admittance to trade facilitation finance, credit offices, and speculation motivators, clarifying what these variables mean for the financial strength and development of fertilizers organizations. Legal help assistance, including administrative harmonization, question goal systems, and licensed innovation privileges insurance, is analyzed to comprehend its effect on legitimate consistence and hazard the executives inside fertilizer esteem chains. At long last, the survey blends discoveries to give a thorough comprehension of how trade facilitation helps drives add to streamlining esteem chains in the fertilizer business, making way for exact examination in ensuing parts.

#### 2.2 Fertilizer industry of Pakistan

The fertilizer business in Pakistan stays as a vital part in the country's provincial region, a groundwork of its economy. With agriculture contributing basically to Pakistan's GDP and using a tremendous piece of its general population, the fertilizer business' occupation is critical (Iqbal et al., 2019). Its essential capability is to give fundamental supplements to improve soil richness and harvest yields, in this way reinforcing agrarian efficiency and guaranteeing food security for

the country. The value chain of the fertilizer business in Pakistan is a diverse organization enveloping different stages, from the procurement of unrefined components to the conveyance of completed items to ranchers. Natural substances pivotal for fertilizer creation, like nitrogen, phosphorus, and potassium, are obtained from both homegrown and global business sectors (Habib, 2019). These unrefined substances go through synthetic cycles in fertilizer fabricating plants to create different sorts of fertilizers, including urea, diammonium phosphate, and potassium chloride (potash).

Once produced, fertilizer is scattered to ranchers through a broad organization of merchants, vendors, and retailers spread the nation over (Hashim, 2019). The conveyance channels might change considering the sort of fertilizer and the objective market, with bigger agrarian endeavors getting straightforwardly from makers, while more modest ranchers depend on neighborhood retailers for their fertilizer needs (Siddique, 2020). Support administrations like transportation, stockpiling, and advertising are necessary parts of the fertilizer esteem chain, guaranteeing the opportune accessibility of fertilizer to ranchers when required most, especially during basic stages like the establishing season. Proficient coordinated factors and inventory network the executives are vital for limiting expenses and improving the accessibility of fertilizers all through the farming schedule (Rishab, 2018).

The fertilizer business' value chain in Pakistan is a perplexing snare of communications among different partners, including unrefined substance providers, makers, merchants, retailers, and eventually, ranchers (Kaiser, 2020). Compelling coordination and joint effort among these partners are essential for improving the exhibition of the value chain and guaranteeing supportable development in the horticultural area. Government arrangements, market elements, and mechanical headways likewise essentially impact the elements of the fertilizer esteem chain in Pakistan (Kumar, S and Haleem, A., 2019). Strategy choices connected with sponsorships, levies, and trade facilitation guidelines can affect the business' benefit and intensity. Market patterns, for example, changes in fertilizer costs or changes in customer inclinations, can influence request examples and dissemination systems. Mechanical advancements in assembling cycles, planned operations, and agrarian practices can drive proficiency upgrades and efficiency acquires across the value chain (Abdullah, 2021).

The fertilizer business in Pakistan fills in as a basic empowering agent of farming turn of events and food security. Its value chain, containing different partners and cycles, assumes an essential part in guaranteeing the accessibility and openness of fertilizer to ranchers the nation over. By encouraging coordinated effort, advancement, and reasonable practices, the fertilizer business can keep on supporting Pakistan's agrarian area's development and add to the country's financial thriving.

### **2.3 Trade Facilitation for Fertilizer Industry**

Trade facilitation help for the fertilizer business incorporates a scope of measures pointed toward rearranging and smoothing out the global trade facilitation processes connected with fertilizers. These actions are intended to diminish trade facilitation hindrances, improve effectiveness, and advance smoother trade facilitations in the worldwide fertilizer market (Mangan et al., 2019). Trade facilitation help drives center around different parts of trade facilitation, including customs methods, trade facilitation foundation, administrative systems, data trade, and limit constructing, all of which add to further developing the general trade facilitation climate for fertilizers items (Harshen, 2019). One part of trade facilitation assistance includes improving customs strategies and documentation necessities for fertilizers imports and products. This might incorporate executing electronic frameworks for customs leeway, fitting traditions strategies across boundaries, and decreasing regulatory weights related with trade facilitation documentation (Feroz and Kalim, 2018). By making customs processes more proficient and straightforward, trade facilitation assistance drives help to speed up the development of fertilizers across global lines, decreasing postponements and trade facilitation costs for exporters and merchants (Green, 2022).

One more significant part of trade facilitation assistance for the fertilizer business is the advancement of trade facilitation foundation, including ports, streets, rail routes, and storage spaces. Interests in modernizing and extending trade facilitation framework can further develop transportation proficiency, lessen travel times, and upgrade availability between fertilizers makers and markets (Zhang et al., 2019). Redesigned port offices, for instance, can build the dealing with limit with regards to mass fertilizers shipments, prompting smoother trade facilitation activities and further developed inventory network versatility. Furthermore, trade facilitation assistance endeavors frequently center around fitting principles and guidelines

connected with fertilizers quality, wellbeing, and naming. Common acknowledgment arrangements between nations can assist with smoothing out administrative consistence for fertilizer exporters, guaranteeing that items satisfy the necessary guidelines in various business sectors (Thomas, 2018). Straightforward and unsurprising administrative structures establish a favorable climate for trade facilitation and venture the fertilizers business, permitting organizations to explore administrative prerequisites more successfully and extend their market reach (Basheer et al., 2018).

Trade facilitation data and correspondence likewise assume an imperative part in trade facilitation help for the fertilizer business. Trade facilitation advancement organizations and customs specialists frequently keep up with trade facilitation data entries that give important resources on duties, guidelines, trade facilitation techniques, and economic situations (Hashim et al., 2019). Admittance to forward-thinking trade facilitation data empowers fertilizer makers to arrive at informed conclusions about market passage, valuing methodologies, and commodity amazing open doors, upgrading their seriousness in the worldwide market. In addition, trade facilitation help drives might incorporate limit building programs pointed toward upgrading the abilities and capacities of trade facilitation experts, customs authorities, and different partners engaged with fertilizertrade facilitation (Sukati et al., 2020). Preparing programs on trade facilitation guidelines, customs methodology, and trade facilitation money can assist with working on the proficiency and adequacy of trade facilitation tasks, diminishing consistence expenses and trade facilitation hindrances for fertilizers industry members (Stadtler, 2022).

By and large, trade facilitation help for the fertilizer business includes an exhaustive arrangement of measures pointed toward working on the productivity, straightforwardness, and consistency of global trade facilitation processes. By tending to trade facilitation boundaries and improving trade facilitation related framework, guidelines, and limits, trade facilitation help drives can add to the development and seriousness of the fertilizer business, supporting farming turn of events and food security around the world.

## **2.4 Impact of Logistics Facilitation**

The effect of coordinated factors assistance on the fertilizers business is significant and diverse, affecting different parts of the business' value chain (Govindan et al., 2023). Planned operations help estimates mean to smooth out and upgrade the proficiency of transportation,

stockpiling, and dispersion processes, in this manner lessening costs, further developing dependability, and empowering ideal conveyance of fertilizers to end-clients (Christopher, 2019). One critical effect of coordinated factors assistance is the decrease of transportation expenses and travel times. By putting resources into modernizing transportation foundation like streets, ports, and rail lines, coordinated operations help drives can bring down the expenses related with moving fertilizers from creation offices to appropriation focuses and eventually to end-clients (Mangan et al., 2019). Further developed transportation networks likewise empower quicker and more dependable conveyance of fertilizers, permitting makers to answer rapidly to advertise requests and occasional vacillations sought after.

In addition, coordinated operations help measures add to further developing store network strength and dependability. Productive planned operations frameworks limit the gamble of store network interruptions brought about by postponements, bottlenecks, or foundation disappointments, guaranteeing a consistent progression of fertilizers to farming business sectors (Prajogo et al., 2019). This unwavering quality is vital for keeping up with the efficiency and productivity of horticultural tasks, as disturbances in fertilizer supply can adversely affect crop yields and ranch salaries. Furthermore, operations help upgrades the availability of fertilizers markets by further developing network and lessening hindrances to trade facilitation (Shin et al., 2021). Advanced transportation organizations and effective traditions techniques empower fertilizer makers to get to remote and underserved showcases more effectively, extending their client base and market reach (Atafu and Balda, 2018). This expanded market access benefits fertilizers makers as well as adds to farming turn of events and food security by guaranteeing the accessibility of fundamental supplements for crop creation in different geographic locales (Atieh et al., 2019).

Moreover, coordinated operations help measures add to streamlining stock administration and capacity rehearses in the fertilizer business. Proficient strategies frameworks empower better coordination between creation, dissemination, and storerooms, diminishing stock holding costs and limiting the gamble of stockouts or overload circumstances (Govindan et al., 2021). By ensuring the advantageous transport of fertilizers to scattering centers and end-clients, facilitated factors help helps with staying aware of ideal stock levels generally through the store organization, chipping away at all around utilitarian efficiency and cost-reasonability (Guo et al.,

2019). All around, the impact of facilitated tasks help on the fertilizer business is instrumental in driving capability, steadfast quality, and earnestness across the value chain. By reducing transportation costs, further creating store network steadfastness, overhauling market access, and upgrading stock organization, tasks help estimates add to the practical turn of events and progression of the fertilizer business, supporting agrarian proficiency and food security all over the planet.

## **2.5 Impact of Technological Facilitation**

Technological help assumes a critical part in changing the fertilizers business, enveloping a range of developments and computerized arrangements that change different features of the business' value chain (Schon Leben, 2019). The modernization and digitization of cycles across fertilizer creation, dispersion, and use have reshaped the business scene, driving productivity, supportability, and seriousness. One of the essential effects of mechanical assistance on the fertilizers business is obvious in the streamlining of creation processes (Freeman and Mosher 2019). High level assembling advancements and robotization frameworks have changed fertilizers creation offices, empowering makers to upgrade efficiency, quality, and cost-adequacy. Cutting edge hardware and gear smooth out creation tasks, limit mistakes, and guarantee consistence with security and natural guidelines (Kneeler, A. M. 2020). Mechanization advancements assume a pivotal part in expanding functional effectiveness and decreasing creation costs, at last working on the seriousness of fertilizers producers on the lookout (Sreedevi, 2022).

Moreover, mechanical help has changed appropriation and store network the board inside the fertilizer business. Digitalization and following advances have empowered exact stock administration, proficient transportation arranging, and opportune conveyance of fertilizers to end-clients (Enock 2019). High level coordinated factors the board frameworks, like geographic data frameworks (GIS) and continuous following programming, give important bits of knowledge into inventory network activities, advancing courses and limiting transportation costs (Chen and Li 2019). These innovations upgrade store network perceivability, dependability, and responsiveness, guaranteeing that ranchers approach fertilizers when and where they need them (Vyas, 2019). Also, innovative assistance has prodded the advancement of accuracy agribusiness arrangements, altering fertilizers application and use rehearses (Mwangangi 2019). Accuracy

agribusiness advancements, including satellite symbolism, robots, and sensors, furnish ranchers with continuous information on soil conditions, crop wellbeing, and supplement necessities (Haag, and Eric 2020). By utilizing this information, ranchers can upgrade fertilizers application, fitting it to the requirements of each field and harvest. Accuracy horticulture advances resource productivity, lessens natural effect, and expands crop yields, adding to supportable rural practices and food security (Christopher 2019).

Additionally, mechanical help has worked with improved commitment between fertilizer organizations and ranchers through advanced correspondence channels and internet business stages. Advanced stages empower fertilizers makers to convey agronomic guidance, item data, and specialized help straightforwardly to ranchers, encouraging more grounded connections and reliability (Kotze 2022). Computerized showcasing and deals channels give chances to coordinate trade facilitations, market access, and item customization, empowering fertilizers organizations to arrive at new business sectors and extend their client base. The effect of mechanical assistance on the fertilizers business is multi-layered and expansive (Menezes, 2018). By embracing mechanical progressions and computerized arrangements, fertilizers organizations can drive development, effectiveness, and supportability across the value chain. From upgrading creation cycles to upsetting production network the executives, advancing accuracy horticulture, and improving client commitment, mechanical help is reshaping the fertilizer business and situating it for proceeded with development and progress in a quickly advancing worldwide market.

## **2.6 Impact of Financial Support Facilitation**

Financial help assumes a basic part in molding the elements of the fertilizer business, impacting different parts of its value chain. This help includes a scope of financial instruments, impetuses, and strategies pointed toward cultivating venture, development, and development inside the business (Christopher 2020). The effect of financial help assistance can be seen across various phases of the fertilizers esteem chain, from creation and conveyance to utilization and market advancement. One of the essential effects of financial help assistance is apparent in its part in driving venture and development in fertilizer creation offices (Younis, 2020). Fertilizers fabricating plants require significant capital speculation to lay out and update framework, gain innovation, and guarantee consistence with ecological and wellbeing guidelines (Kalim, 2013).



Financial help systems like government sponsorships, awards, and low-interest credits give basic subsidizing help to fertilizer organizations, empowering them to attempt capital-concentrated projects and extend their creation limits. This financial help supports interest in best-in-class advancements and maintainable creation rehearses, eventually upgrading the proficiency, quality, and seriousness of fertilizer producers (Kannaki, 2019).

Moreover, financial help assumes a significant part in guaranteeing the moderateness and openness of fertilizer for ranchers, especially in non-industrial nations where admittance to credit and resources might be restricted (Dekkers, 2021). Sponsorship programs and financial impetuses presented by legislatures assist with lessening the expense of fertilizer for ranchers, making them more available and reasonable (Meredith and Scott 2021). This, thusly, urges ranchers to put resources into fertilizer to further develop soil richness, upgrade crop yields, and increase horticultural efficiency. By advancing fertilizers utilization through financial help systems, states can animate agrarian development, increment food security, and ease neediness in country networks (Wheelback, 2018). Also, financial help assistance can drive development and reception of reasonable horticultural practices inside the fertilizers business (Protozoa and Goh, 2018). Motivating force projects and awards urge fertilizers organizations to put resources into innovative work drives zeroed in on growing harmless to the ecosystem fertilizer, working on supplement effectiveness, and decreasing ozone depleting substance emanations. Financial help for feasible horticulture projects advances the reception of accuracy agribusiness innovations, natural cultivating rehearses, and coordinated supplement the board frameworks, prompting more proficient utilization of resources, diminished ecological effect, and upgraded strength to environmental change (Seriola, 2020).

Furthermore, financial help assumes a crucial part in cultivating market improvement and trade facilitation extension inside the fertilizer business (Markus, 2020). Government-supported send out funding programs, trade facilitation advancement drives, and speculation motivating forces urge fertilizer organizations to investigate new business sectors, grow their dispersion organizations, and expand their item portfolios (Jasmine, 2021). Financial help for statistical surveying, item improvement, and marking exercises helps fertilizer organizations recognize open doors, relieve chances, and lay out a serious presence in worldwide business sectors. By working with worldwide trade facilitation and market access, financial help components add to

the development and supportability of the fertilizer business, driving financial turn of events and occupation creation (Stonis and Austin, 2021). In general, financial help assistance is a vital driver of development, advancement, and manageability inside the fertilizer business. By giving subsidizing help, impetuses, and strategy systems, legislatures, financial establishments, and improvement organizations can animate speculation, advance reception of maintainable practices, and work with market improvement across the fertilizers esteem chain (Furqan, 2019). From supporting creation extension to improving reasonableness, openness, and maintainability of fertilizers, financial help systems assume a significant part in forming the fate of the fertilizer business and its commitment to worldwide food security and rural manageability.

## **2.7 Impact of Legal Support Facilitation**

Legalsupport is a fundamental part that impacts different parts of the fertilizer business' value chain, adding to its development, maintainability, and consistency with administrative systems (Celeb and Jacquie, 2020). Legal help envelops a great many exercises, including administrative consistence, legitimate promotion, strategy improvement, and debate goal, all of which assume basic parts in molding the working climate for fertilizers organizations (Norman, 2019). The effect of legal help assistance can be seen across various phases of the fertilizer esteem chain, from creation and appropriation to showcasing and deals, each with its extraordinary arrangement of legitimate difficulties and open doors. One huge effect of legitimate help assistance is its part in guaranteeing administrative consistence and adherence to natural, wellbeing, and security norms inside the fertilizer business (Jennifer and Alex, 2021). Fertilizer creation offices are dependent upon a great trap of guidelines and permitting prerequisites overseeing perspectives like outflows, squander the board, and specialist security. Legitimate help administrations help fertilizer organizations explore these administrative systems, decipher regulations, and foster consistence procedures to guarantee that their tasks meet legal commitments and ecological guidelines (Anglia and Gurav, 2022). By advancing administrative consistence, legal help assistance improves the business' believability, limits legitimate dangers, and cultivates a culture of mindful corporate citizenship (Sousa and Hyland, 2019).

Besides, legal help assumes a urgent part in relieving legitimate dangers and settling debates that might emerge inside the fertilizer business Lin (2018). Fertilizers organizations

might experience different legal difficulties, including authoritative questions, licensed innovation issues, item responsibility claims, and administrative requirement activities Roy et al. (2021). Legitimate help administrations give master exhortation, portrayal, and backing to assist organizations with exploring these difficulties really. Legal experts help with drafting contracts, arranging arrangements, and settling clashes through intercession, assertion, or case when fundamental (Soosay et al., 2018). By resolving legal issues speedily and successfully, legitimate help assistance safeguards the interests of fertilizer organizations, keeps up with business congruity, and shields their standing on the lookout. Besides, legitimate help assistance adds to encouraging advancement and licensed innovation security inside the fertilizer business. Licensed innovation privileges, including licenses, brand names, and copyrights, assume a critical part in protecting developments, advances, and restrictive definitions created by fertilizers organizations (Panayides and Lun, 2019). Legal experts help organizations secure and authorize protected innovation freedoms, arrange permitting arrangements, and shield against encroachment claims. By safeguarding protected innovation, legitimate help assistance boosts interest in innovative work, energizes advancement, and advances the improvement of new fertilizers, definitions, and advancements that upgrade rural efficiency and supportability (Schillewaert, 2022).

Furthermore, legal help assistance assumes a crucial part in advancing business sector access and trade facilitation extension inside the fertilizer business (Frambach, 2021). Global economic alliance, customs guidelines, and import/send out prerequisites oversee crossline trade facilitationfertilizers, affecting business sector access and seriousness (Turkulainen, 2020). Legal experts help fertilizer organizations in exploring trade facilitation boundaries, agreeing with import/send out guidelines, and settling trade facilitation questions. Legal help administrations assist organizations with grasping economic alliance, arrange great terms, and address legitimate difficulties connected with levies, amounts, and trade facilitation hindrances (Ketokivi 2019). By working with worldwide trade facilitation and market access, legal help assistance empowers fertilizer organizations to extend their client base, access new business sectors, and benefit from worldwide trade facilitation open doors. All in all, legal help is a basic empowering influence of development, consistency, and advancement inside the fertilizers business (Delery, 2023). By giving skill, direction, and support, legal experts assist organizations with exploring administrative intricacies, alleviate legitimate dangers, safeguard protected innovation, and

access worldwide business sectors. Legal help administrations add to the business' supportability, flexibility, and seriousness, guaranteeing that fertilizer organizations can work successfully inside legitimate structures, maintain moral guidelines, and add to rural turn of events and food security around the world (Roumpi 2022).

## **2.8 Value Chain**

A value chain is an exact method for managing understanding the various activities drew in with making a thing or organization and passing it on to clients. It integrates all the cycles and activities that increment the value of a thing or organization, from the fundamental production of normal substances to the last transport to the end client (Baird et al. 2019). Concerning the fertilizers business, the value chain tends to the entire gathering of activities drew in with conveying, appropriating, and offering fertilizers to agricultural creators and end-clients (Sakoku and Olcay, 2023). The fertilizers esteem chain starts with the extraction or combination of unrefined components utilized in fertilizer creation, like nitrogen, phosphorus, and potassium. These unrefined components are procured from different areas, including mines, gaseous petrol fields, and synthetic handling plants. When

, the unrefined substances go through handling to change over them into usable structures, like alkali, urea, and phosphate compounds, which act as the essential elements for fertilizers creation (Craving 2021).

The following stage in the fertilizers esteem chain includes the real creation of fertilizers. This cycle normally happens in specific assembling offices, for example, fertilizer plants or mixing offices, where the unrefined components are consolidated and handled to make different kinds of fertilizers, including nitrogen-based, phosphate-based, and potash-based items Bowersox et al. (2021). Fertilizers creation includes a progression of synthetic responses, mixing cycles, and quality control measures to guarantee that the eventual outcomes meet the expected determinations and principles (Harrison and New 2022). Once created, fertilizer is then moved from assembling offices to appropriation focuses or storerooms, where they are put away until they are fit to be delivered to end-clients. The circulation phase of the value chain includes the development of fertilizers from creation offices to retailers, wholesalers, or straightforwardly to farming makers. Transportation modes might incorporate trucks, rail lines, boats, or pipelines, contingent upon the distance and planned operations prerequisites (Vaidya and Hudnurkar 2021).

At the retail level, fertilizers are made accessible to rural makers through different channels, including agrarian stockpile stores, cooperatives, and online stages (Cao et al., 2021). Retailers assume a vital part in the value chain by giving ranchers admittance to an extensive variety of fertilizer items, specialized help, and agronomic counsel to assist with upgrading fertilizers use and application rehearses. At long last, the last phase of the fertilizers esteem chain includes the use of fertilizers by agrarian makers to yield or soil (Mbala, 2022). This stage includes exercises, for example, soil testing, fertilizer determination, application strategies, and checking of supplement levels to guarantee ideal harvest development and yield. Horticultural makers might utilize different strategies and innovations to apply fertilizers effectively, including customary telecom, accuracy farming, and fertigation frameworks (Jadoon, 2021).

All through the whole value chain, different supporting exercises and administrations add to the general productivity and adequacy of fertilizer creation and conveyance. These exercises might incorporate innovative work, administrative consistence, quality affirmation, showcasing and advancement, preparing and instruction, and ecological stewardship (Tina and Natin, 2022). Every one of these exercises enhances the fertilizers esteem chain by further developing item quality, decreasing expenses, improving consumer loyalty, and advancing feasible horticultural practices (Maqbool, 2021). The fertilizers esteem chain envelops a great many exercises and cycles engaged with creating, disseminating, and utilizing fertilizer to help farming creation. By understanding the different stages and parts of the value chain, partners can recognize open doors for effectiveness enhancements, development, and value creation all through the whole fertilizer production network. Compelling administration and coordination of exercises inside the value chain are fundamental for guaranteeing the accessibility, reasonableness, and manageability of fertilizer to satisfy the developing need for food and horticultural items around the world.

## **2.9 Theoretical Framework**

The theoretical model of a review fills in as the scholarly platform whereupon research questions, speculations, and information examination strategies are built. With regards to researching the impact of trade facilitation help on the value chains of the fertilizer business, the hypothetical structure draws upon hypotheses and ideas from disciplines, for example, financial support, legal support the board, global trade facilitation, and agrarian financial matters (Von Bertillon 2012). These speculations give experiences into what trade facilitation assistance

estimates mean for the progression of fertilizers across borders, the seriousness of fertilizers makers, and the general productivity of fertilizers esteem chains (Marshal, 2019). Theoretical frameworks guide the choice of factors and the definition of speculations, proposing connections between elements like coordinated operations help, mechanical assistance, monetary help, legitimate help, and value chain execution. By establishing their exploration in laid out speculations, specialists can foster a methodical way to deal with information assortment and examination, upgrading the thoroughness and legitimacy of their review.

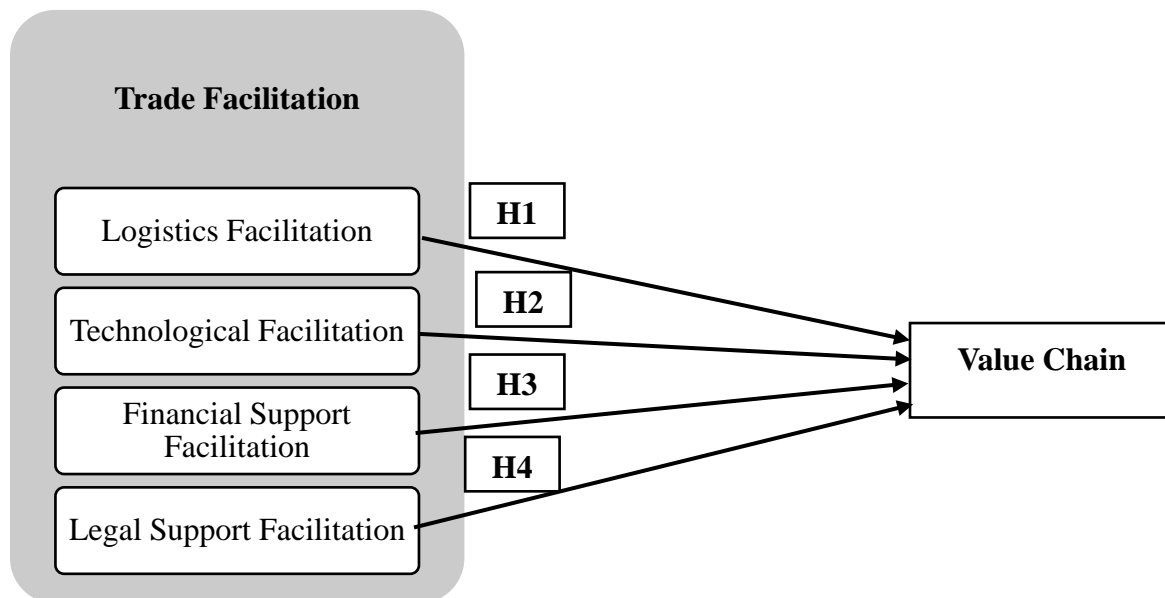
### **2.9.1 Resource Based View Theory**

Resource Based View (RBV) speculation is a fundamental organization framework that bright lights on the inside resources and limits of a firm as wellsprings of viable high ground. Made during the 1980s and 1990s by specialists, for instance, Jay Barney and Birger Wernerfelt, RBV speculation suggests that associations can achieve unmatched execution and stay aware of difficult circumstances by using their fascinating, huge, charming, and difficult to-mimic resources and limits. According to RBV speculation, resources can be significant or insignificant resources had or compelled by a firm, including genuine resources, various level limits, brand reputation, and relationship with suppliers and clients. Extraordinariness alludes to the shortage of resources comparative with contenders, making them more important. Incomparability alludes to the trouble for contenders to repeat or substitute a company's resources, subsequently supporting upper hand.

RBV hypothesis places that organizations should have resources that are important, uncommon, and hard to mimic yet additionally coordinated so that they can be sent to make esteem and accomplish vital targets. This association of resources is frequently alluded to as capacities or center skills. Capacities envelop the abilities, information, cycles, and schedules that empower a firm to organize and incorporate its resources to create wanted results. By constantly putting resources into and improving their resource base, firms can adjust to changing economic situations, beat contenders, and make long haul progress. RBV hypothesis gives a structure to understanding how firms can accomplish upper hand by utilizing their inner resources and capacities. By distinguishing and creating significant, uncommon, and hard to-

mimic resources, firms can separate themselves from contenders, catch market amazing open doors, and make economic incentive for partners.

## 2.10 Conceptual Framework



## 2.11 Research Hypothesis

**H1:**Logistics Facilitation has a significant impact on value chain.

**H2:**Technological Facilitation has a significant impact on value chain.

**H3:**Financial Support Facilitation has a significant impact on value chain.

**H4:**Legal Support Facilitation has a significant impact on value chain.

## **Chapter 3**

### **Research Methodology**

#### **3.1 Introduction**

The research methodology for researching the influence of trade facilitation on fertilizer industry value chains is a mixed-method approach that combines quantitative and qualitative methodologies to collect complete data. The study, which will focus on Pakistan's fertilizer business, will utilize a descriptive and explanatory methodology with a cross-sectional approach to offer a picture of present conditions. A delineated examining technique will guarantee portrayal from makers, merchants, shippers, exporters, and administrative bodies. Essential information will be gathered through organized reviews utilizing a 5-point Likert scale and top to bottom meetings to evaluate the effect of coordinated operations, innovative, monetary, and legitimate help. Auxiliary information from writing, industry reports, and trade facilitation measurements will uphold the essential discoveries. This procedure plans to give strong bits of knowledge into what trade facilitation help estimates mean for the productivity, cost-adequacy, unwavering quality, and responsiveness of the fertilizer business' value chain.

#### **3.2 Research Approach**

For this study, we employ a deductive research technique. The deductive approach begins with a broad theory or hypothesis, which is then statistically tested and analyzed. In the context of investigating the effects of trade facilitation on fertilizer industry value chains, this method will entail developing hypotheses based on current trade facilitation theories and literature. Following this, thorough information will be gathered from different partners inside the



fertilizers business utilizing organized overviews and quantitative techniques. The gathered information will then, at that point, be exposed to logical appraisal to test the speculations. This orderly methodology considers a reasonable assessment of whether the conjectured impacts of trade facilitation help — like better coordinated factors, mechanical headways, monetary help, and legal structures — manifest in the genuine working and productivity of the fertilizer's business' value chains. The logical methodology ensures that the finishes drawn are grounded in exploratory confirmation and verifiable fastidiousness, giving strong encounters into the specific impacts of trade help measures.

### **3.3 Research Strategy**

For this review, we utilize the quantitative strategy, which includes gathering and breaking down mathematical information to distinguish examples and connections. This approach permits us to review a wide example bunch, catching information from different sections of the fertilizers business, like makers, wholesalers, shippers, and exporters. By utilizing organized reviews with normalized questions, we can measure the effect of trade facilitation assistance on the business' value chains. Factual examinations, for example, relapse and relationship, help in efficiently testing speculations about how operations, mechanical headways, monetary help, and lawful structures impact the proficiency, cost-adequacy, unwavering quality, and responsiveness of the fertilizers production network. This technique guarantees powerful, objective, and generalizable discoveries, making it conceivable to reach exact inferences that can illuminate industry approaches and procedures.

### **3.4 Research Design**

The exploration configuration frames the construction and technique utilized to direct the examination. In this review, the picked research configuration is an expressive technique, which means to give a top to bottom comprehension of a particular peculiarity or circumstance. For this situation, the examination centers around assessing the Effect of Trade Facilitation on Value Chains of Fertilizer Industry. Elucidating research includes gathering information to depict the momentum existing circumstance or qualities of a specific subject. Thusly, with regards to this review, the exploration configuration will be used to assemble data about the present status of the

fertilizer business in Pakistan. This deductive research design considers an exhaustive investigation of the topic, giving important bits of knowledge into the connection between trade facilitation and value chain inside the fertilizers business.

### **3.5 Research Technique**

The exploration procedure utilized in this study is the review course method, which includes gathering information and data from an enormous gathering through the conveyance of polls. With regards to this review, studies were used to assemble data about the Effect of Trade Facilitation on Value Chains of Fertilizer Industry. The poll conveyed to the objective populace contained research questions intended to catch people's perspectives, feelings, and considerations on the topic. By permitting respondents to take as much time as necessary to think about each inquiry and give secret reactions, the survey circulation technique aims to ensure comprehensive and accurate data collection. This method helps researchers minimize the margin of error and obtain the most suitable results by efficiently gathering information from a diverse sample of stakeholders within the industry.

### **3.6 Research Instrument**

A standardized survey was utilized as an instrument for social occasion the information to evaluate the mentality of the respondents against the interest factors. The current examination is quantitative; subsequently, a poll in view of 5 Likert scale for information assortment. The current exploration followed the endorsed and as of now settled normalized survey for the assortment of essential information. Data was obtained from the previous studies via a standardized questionnaire adopted. The questionnaire was adopted from Ali Ibrahim and Kazim Sari (2023) The Effect of Trade Facilitation Factor on Value Performance under the Mediating Role of supply chain Innovation: Evidence from Turkey Manufacturing Industry.

### **3.7 Unit of Analysis**

The unit of analysis in this research refers to the specific entity or subject that is being studied and analyzed. For this research, the unit of analysis is the fertilizers business of Pakistan. This implies that the exploration centers around looking at different viewpoints, qualities, and elements inside the fertilizer business in Pakistan. It includes concentrating on the business, including its construction, tasks, practices, and execution. By choosing the fertilizers business of

Pakistan as the unit of investigation, the examination plans to acquire experiences into the Effect of Trade Facilitation on Value Chains of Fertilizer Industry. This takes into consideration an engaged and itemized assessment of the business' practices and their suggestions, giving important data to policymakers, industry partners, and scientists.

### **3.8 Target Population**

The population for this study consists of managers, employees, and other individuals involved in trade facilitation supply chain activities within five fertilizer industries operating in Pakistan. Managers, employees, and other personnel involved in supply chain activities possess valuable insights and firsthand experience regarding the operational dynamics and trade facilitation processes within the fertilizer industry. Their knowledge is crucial for understanding the intricate details of how trade facilitation measures impact the various stages of the value chain. Data was collected from employees, supervisors, and managers working in four selected fertilizer companies: Engro Fertilizers Limited, Fatima Fertilizer Company Limited, Hazara Phosphate Fertilizers, and Pakarab Fertilizers Limited. These companies were chosen based on criteria such as annual sales, operational performance, and financial performance. This ensures a representative sample of the fertilizer industry in Pakistan, capturing a broad spectrum of operational contexts and performance levels. The target population includes individuals holding diverse roles and positions within the fertilizer companies, encompassing a wide range of perspectives and experiences. This comprehensive coverage allows for a more holistic understanding of the impact of trade facilitation on different aspects of the value chain. The target population was determined to be 250 individuals, which provides a sufficient sample size for robust statistical analysis. This size enables the study to identify significant relationships and trends while maintaining the reliability and validity of the findings.

By selecting this population, the study aims to gather detailed and representative data that will provide a thorough understanding of how trade facilitation measures influence the value chains in the fertilizer industry in Pakistan.

### **3.9 Sample Size**

The sample size refers to the number of respondents or individuals selected from the population to participate in the research study. In this case, the sample size for the examination is

152 respondents, chosen from a population of 152 individuals. The population consists of managers, employees, and other stakeholders involved in trade facilitationsupply chain

activities within five fertilizer companies in Pakistan: Engro Fertilizers Limited, Fatima Fertilizer Company Limited, Hazara Phosphate Fertilizers, and Pakarab Fertilizers Limited.Statistical Significance: Selecting a sample size of 152 from a population of 152 ensures that the entire population is included in the study. This eliminates sampling error and provides statistically significant results, as every individual's perspective is considered.By including the entire population, the research achieves a high confidence level. This means the results are highly reliable and can be generalized to the entire population without the need for extrapolation or inferential statistics.The sample size of 152 respondents ensures that the sample is perfectly representative of the population. Each respondent's views and experiences are directly reflected in the study, providing a comprehensive understanding of the Effect of Trade Facilitation on Value Chains within the fertilizer industry.Including all 152 individuals in the population guarantees sufficient data for analysis. This comprehensive data set enables the researchers to perform robust statistical analyses, identify trends, and draw valid conclusions.The sample size determination is supported by the Krejcie and Morgan table (1970), which provides a formula for calculating the sample size required for a given population. According to this table, for a population of 152, the appropriate sample size is 152, reinforcing the decision to include the entire population in the study.

By selecting a sample size of 152 respondents from a population of 152, the research ensures reliable, valid, and comprehensive results. This approach maximizes the accuracy of the findings and provides a thorough analysis of the Effect of Trade Facilitation on Value Chains of Fertilizer Industry

### **3.10 Sampling Technique**

This research used random sampling. Random sampling is the process of picking a sample from a population so that each member has an equal probability of being picked. In this scenario, random sampling was utilized to identify employees of four fertilizer firms in Pakistan: Engro Fertilizers Limited, Fatima Fertilizer Company Limited, Hazara Phosphate Fertilizers, and Pakarab Fertilizers Limited.Random sampling guarantees that every employee at the selected fertilizer firms has an equal opportunity to be included in the sample, free of prejudice or preference. This strategy reduces the possibility of selection bias and assures that the sample is

representative of the whole workforce in the fertilizer sector. Using random sampling, the research intends to collect data that correctly reflects the opinions, experiences, and perspectives of workers from the selected fertilizer firms, therefore improving the validity and dependability of the findings.

### **3.11 Source of data**

In this research, essential information sources were used to explore the Effect of Trade Facilitation on Value Chains of Fertilizer Industry. A normalized survey was carried out among the objective populace, comprising of supervisors, workers, and different partners associated with supply chain inside the fertilizers business. By gathering essential information straightforwardly from the respondents, the scientist planned to get firsthand data applicable to the examination goals. This approach considered an itemized assessment of the connection between trade facilitation rehearses and economical execution inside the fertilizers business, tending to current difficulties and giving experiences to progress. Essential information assortment offered benefits, for example, exactness, a more significant level of command over the exploration cycle, and admittance to state-of-the-art data, empowering an exhaustive investigation of the examination subject.

### **3.12 Data Analysis**

In this research, quantitative method for information examination were utilized, using information got through surveys. The gathered quantitative outcomes were handled and investigated utilizing IBM-SPSS Measurements 19 programming. This measurable device empowered the analysts to perform different investigations, including expressive measurements like ascertaining rates and means, to explain the Impact of Trade facilitation Help on Value Chains of the Fertilizers Business. Through these factual techniques, the information gathered from the polls were completely inspected and deciphered, giving experiences into the effect of trade facilitation assistance estimates on the value chains of the fertilizers business. The examination interaction included giving adequate clarifications and translations of the measurable discoveries, guaranteeing a thorough comprehension of the exploration results.

## **Chapter 4**

### **Results and Data Analysis**

#### **4.1 Overview**

The major purpose of this chapter is to use several statistical tests—such as regression analysis, reliability analysis, and correlation analysis—to reveal results based on data acquired from employees and staff at many third-party logistics providers. This section of the chapter is critical because it assesses the relevance of the independent variables in comparison to the dependent variable presented in the hypotheses. Initially, the chapter offers comments from fertilizer industry employees and personnel who completed formal Likert scale survey questionnaires. This is a frequency chart with demographic information about the survey respondents' age, gender, education, and job experience. Following that, the chapter digs into descriptive statistics, offering a summary of the data gathered.

The reliability test is performed on the constructed Likert scale questionnaire to guarantee that it accurately reflects the viewpoints of workers and staff. The chapter next looks at the correlation between independent and dependent variables to better understand the relationships between them. Regression analysis is done on the obtained data to estimate the influence of trade facilitation on the fertilizer industry's value chains. Finally, the chapter examines the results using the Statistical Package for Social Sciences (SPSS). This analysis provides an interpretation of the statistical data, which reveals whether the independent factors have a significant effect on the dependent variable. The chapter's goal is to give a full knowledge of the influence of trade facilitation on fertilizer value chains by extensively analyzing the data.

## 4.2 Demographics and Response Rate

A total of 152 structured Likert scale questionnaires were distributed to employees at various levels within various fertilizer companies, yielding an impressive 100% response rate, indicating that the research topic is highly relevant to supply chain workers in the fertilizer industry. The completed surveys, filled out by individuals directly involved in supply chain operations, gave significant insights into their views on the Effect of Trade Facilitation on Value Chains of Fertilizer Industry. Out of the 152 replies collected, 150 were judged suitable for analysis, providing a fair mix of positive and negative feedback, and emphasizing the employees' involvement with the issue. These replies were useful in analyzing the study's findings and gave information on the influence of trade facilitation on value chains in the fertilizer sector.

### 4.2.1 Frequency Table

**Table 4.1**

**Genders**

		<b>Frequency</b>	<b>Percent</b>	<b>Valid Percent</b>	<b>Cumulative Percent</b>
<b>Valid</b>	<b>Male</b>	94	61.0	61.0	61.0
	<b>Female</b>	58	39.0	39.0	100.0
	<b>Total</b>	152	100.0	100.0	

The table gives a breakdown of respondents' sexual orientations in the exploration test. Out of the complete 152 respondents, 94 (61.0%) distinguished as male, while 58 (39.0%) recognized as female. The "Recurrence" section shows the quantity of respondents in every orientation class, while the "Percent" segment addresses the extent of every orientation class comparative with the all-out example size (152). At long last, the "Combined Percent" segment shows the combined level of respondents up to every orientation classification, giving an aggregate perspective on the conveyance. The table outlines the orientation appropriation inside the examination test, with most male respondents contrasted with female respondents.

**Table 4.2****Ages**

		<b>Frequency</b>	<b>Percent</b>	<b>Valid Percent</b>	<b>Cumulative Percent</b>
<b>Valid</b>	<b>20-25</b>	15	9.0	9.0	41.4
	<b>26-30</b>	63	41.4	41.4	31.5
	<b>31-40</b>	48	31.5	31.5	15.3
	<b>41-50</b>	23	15.3	15.3	1.9
	<b>50+</b>	3	1.9	1.9	100.0
	<b>Total</b>	152	100.0	100.0	

The table presents the circulation of respondents' ages in the examination test. It is portioned into various age gatherings. The "Recurrence" section shows the quantity of respondents falling inside each age class. For example, 15 respondents (9.0%) matured somewhere in the range of 20 and 25 years, while 63 respondents (41.4%) matured somewhere in the range of 26 and 30 years. The "Percent" segment addresses the extent of respondents in each age bunch comparative with the all-out example size (152). The "Substantial Percent" segment changes the rates in view of legitimate reactions inside each age classification, it is considered to guarantee that main substantial information. The "Combined Percent" segment shows the total level of respondents up to each mature class, giving a total perspective on the age circulation. In general, the table offers experiences into the age circulation of respondents, featuring most respondents falling inside the 26-30 age bunch, trailed by the 31-40 age bunch, with more modest extents in the 20-25, 41-50, and 50+ age gatherings.

**Table 4.3****Respondent Qualification & Education**

		<b>Frequency</b>	<b>Percent</b>	<b>Valid Percent</b>	<b>Cumulative Percent</b>
<b>Valid</b>	<b>Bachelors</b>	96	63.1	63.1	63.1
	<b>Masters</b>	52	34.2	34.2	34.2
	<b>Ph.D.</b>	4	2.7	2.7	100.0
	<b>Total</b>	152	100.0	100.0	



The table presents the instructive capabilities of respondents in the exploration test. It is arranged into various degrees of instruction, including Lone wolves, Experts, and Ph.D. The "Recurrence" segment shows the quantity of respondents holding each instructive capability. For example, 96 respondents (63.1%) hold a four-year certification, while 52 respondents (34.2%) hold a graduate degree, and 4 respondents (2.7%) hold a Ph.D. The "Percent" section demonstrates the extent of respondents with each instructive capability comparative with the complete example size (152). The "Substantial Percent" section changes the rates in view of legitimate reactions inside each instructive classification, it is considered to guarantee that main substantial information. The "Combined Percent" segment shows the aggregate level of respondents up to each instructive class, giving an aggregate perspective on the instructive circulation. Generally, the table gives experiences into the instructive foundation of respondents, demonstrating a larger part with four-year certifications, trailed by those with graduate degrees, and a more modest extent with Ph.D. capabilities.

#### 4.4 Reliability Analysis

Cronbach's alpha is an action used to evaluate the inward consistency or dependability of a bunch of review or test things. It assesses how firmly related a gathering of things are, determined to decide whether they measure a similar hidden development. Presented by Lee Cronbach in 1951, this coefficient goes from 0 to 1. A higher value demonstrates more notevalueuy inward consistency among the things. An alpha value near 1 recommends that the things are exceptionally corresponded and dependably measure a similar idea, though a value near 0 shows practically no relationship. For commonsense understanding, an alpha value from 0.00 to 0.69 is viewed as poor, 0.70 to 0.79 is fair, 0.80 to 0.89 is great, and 0.90 to 0.99 is fantastic. To additionally affirm the uni-dimensionality of an action, extra strategies like exploratory component examination can be utilized. In this way, Cronbach's alpha is a vital device for guaranteeing the dependability of exploration instruments in the fields of sociologies, brain research, and training (Tavakol and Dennick, 2011).

**Table 4.4**

<b>Reliability Statistics</b>		
<b>Variable</b>	<b>Cronbach's Alpha</b>	<b>N of Items</b>
Logistics Facilitation	.714	5

Technological Facilitation	.790	5
Financial Support Facilitation	.731	5
Legal Support Facilitation	.721	5
Value Chain	.784	5

Results display the reliability statistics for various variables in the study, each assessed with a set of five items. Cronbach's alpha values indicate the internal consistency of these items. "Logistics Facilitation" has Cronbach's alpha of 0.714, "Technological Facilitation" is 0.790, "Financial Support Facilitation" is 0.731, and "Legal Support Facilitation" is 0.721, all of which fall into the fair reliability range. The "Value Chain" variable has a Cronbach's alpha of 0.784, also indicating fair internal reliability. These values suggest that the items for each variable are adequately consistent and measure the same underlying concept, ensuring the reliability of the measures used in the study.

#### 4.5 Correlation Analysis

Correlation analysis plays a significant role in understanding the link between various components of trade facilitation and the value chains of the fertilizer sector. It helps measure the degree of correlation between aspects such as Logistics Facilitation, Technological Facilitation, Financial Support Facilitation, and Legal Support Facilitation, and their influence on the value chain. Using information from arranged Likert scale surveys, connections are identified to notice how these aid metrics link with the productivity and adequacy of the value chains. Through Pearson's correlation analysis, this study systematically explores these connections, offering valuable insights to fertilizer companies seeking to optimize their value chains through enhanced trade facilitation practices.

**Table 4.5**  
**Correlation**

		<b>Logistics Facilitation</b>	<b>Technological Facilitation</b>	<b>Financial Support Facilitation</b>	<b>Legal Support Facilitation</b>	<b>Value chain</b>
<b>Logistics</b>	Pearson	1				

<b>Facilitation</b>	Correlation					
<b>Technological Facilitation</b>	Pearson Correlation	.498**	1			
<b>Financial Support Facilitation</b>	Pearson Correlation	.621**	.510**	1		
<b>Legal Support Facilitation</b>	Pearson Correlation	.694**	.473**	.499**	1	
<b>Value chain</b>	Pearson Correlation	.531**	.590**	.601**	.543**	1
	Sig. (2-tailed)	.000	.000	.000	.000	
	N	152	152	152	152	152

\*\* . Correlation is significant at the 0.01 level (2-tailed).

The correlation table shows the Pearson correlation coefficients between different variables, including Logistics Facilitation, Technological Facilitation, Financial Support Facilitation, Legal Support Facilitation, and the Value Chain in the fertilizer industry. Each cell in the table displays the correlation coefficient between two variables. For example, the correlation coefficient between Logistics Facilitation and Technological Facilitation is 0.498, indicating a moderate positive correlation between these two variables. Similarly, the correlation coefficient between Financial Support Facilitation and Legal Support Facilitation is 0.499, suggesting a moderate positive correlation between them. The significance level (Sig.) indicates the probability of obtaining the correlation coefficients by chance, with lower values suggesting stronger correlations. In this table, all correlations are statistically significant (Sig. < 0.05), indicating meaningful relationships between the variables. Overall, the table provides insights into how different aspects of trade facilitation relate to the value chain in the fertilizer industry.

#### 4.6 Regression Analysis

Regression analysis is a statistical method used to examine the relationship between a dependent variable and one or more independent variables. It surveys the strength of these connections and foresees future results. By distinguishing which factors influence the variable of interest, relapse examination permits scientists to comprehend the meaning of each component and how they cooperate. This strategy comes in different structures, including straightforward direct, numerous straight, and nonlinear relapse. Basic direct relapse is generally utilized for clear connections, while numerous straight relapses handle more complicated datasets with

various autonomous factors. The essential objective of relapse examination is to lay out associations among reliant and free factors, giving experiences into what the autonomous factors mean for changes in the reliant variable. Furthermore, relapse investigation can be utilized for anticipating and assessment, giving important data about the relationship elements inside the information.

**Table 4.6**

**Model Summary**

<b>Model</b>	<b>R</b>	<b>R Square</b>	<b>Adjusted R Square</b>	<b>Std. Error of the Estimate</b>
1	.694 <sup>a</sup>	.598	.516	.350

a. Predictors: (Constant), Logistics Facilitation Technological Facilitation Financial Support Facilitation Legal Support Facilitation

The regression table summarizes the performance of the regression model used in the analysis. It indicates a moderately strong positive relationship ( $R = 0.694$ ) between the independent variables (Logistics Facilitation, Technological Facilitation, Financial Support Facilitation, Legal Support Facilitation) and the dependent variable. Approximately 59.8% of the variance in the dependent variable can be explained by the independent variables, as indicated by the R Square value of 0.598. When adjusted for the number of predictors, the Adjusted R Square value of 0.516 suggests that around 51.6% of the variance in the dependent variable can be explained by the independent variables. The Std. Error of the Estimate, measuring the accuracy of predictions, is approximately 0.350 units, indicating a relatively small margin of error. Overall, these metrics collectively demonstrate the model's effectiveness in explaining the relationship between the independent and dependent variables in the context of the study.

## 2.8 Analysis of Variance (Anova)

Analysis of variance (ANOVA) is a factual method used to look at the method for at least two gatherings to decide if there are measurably huge contrasts among them. It surveys whether varieties in the reliant variable are because of contrasts in the autonomous factors or just irregular changes. ANOVA works by parceling the absolute change saw in the information into parts owing to various sources, for example, the treatment impact and irregular blunder. By contrasting the changeability between and inside gatherings, ANOVA empowers analysts to decide if the noticed contrasts in implies are probable because of genuine contrasts in the populaces from which the gatherings were examined or are simply because of possibility. This strategy is broadly utilized in exploratory and observational examinations to break down the impacts of different variables or mediations on a result of interest.

**Table 4.7**  
**ANOVA**

	<b>Model</b>	<b>Sum of Squares</b>	<b>DF</b>	<b>Mean Square</b>	<b>F</b>	<b>Sig.</b>
1	<b>Regression</b>	119.535	4	39.845	40.90	.000 <sup>b</sup>
	<b>Residual</b>	30.186	144	.974		
	<b>Total</b>	149.722	148			

a. Dependent Variable: Sustainable Performance

b. Predictors: (Constant), Logistics Facilitation Technological Facilitation Financial Support Facilitation Legal Support Facilitation

The ANOVA table in relapse examination gives a far-reaching outline of the factual importance and commitment of free factors to the variety seen in the reliant variable. It comprises of three principal segments: relapse, leftover, and aggregate. The relapse area evaluates the meaning of the whole relapse model, including the number of squares, levels of opportunity, mean square, F-measurement, and related importance level. This shows whether the model is measurably huge in foreseeing the reliant variable. The lingering segment represents unexplained fluctuation in the reliant variable, while the complete area presents the general changeability noticed. The ANOVA table is instrumental in deciding the viability of the relapse model and distinguishing the general significance of every autonomous variable in making sense of the variety in the reliant variable.

## 4.9 Coefficients

Coefficients in measurements and relapse examination address the assessed values that evaluate the connection among free and subordinate factors in a relapse model. In basic terms, coefficients show the effect of changes in the autonomous variable(s) on the reliant variable. Every free factor has its own coefficient, which mirrors the adjustment of the reliant variable for a one-unit change in the free factor, holding any remaining factors steady. Coefficients are acquired through relapse examination and give important bits of knowledge into the strength and bearing of connections between factors in the model. They are essential for deciphering the impacts of indicators on the result variable and for making expectations in view of the relapse condition.

**Table 4.8**  
**Coefficients**

<b>Model</b>	<b>Unstandardized</b>		<b>Standardized</b>	<b>T</b>	<b>Sig.</b>
	<b>Coefficients</b>		<b>Coefficients</b>		
	<b>B</b>	<b>Std. Error</b>	<b>Beta</b>		
1 (Constant)	.147	.063		2.321	.021
<b>Logistics Facilitation</b>	.174	.052	.175	3.365	.001
<b>Technological Facilitation</b>	.216	.069	.210	3.131	.002
<b>Financial Support Facilitation</b>	.535	.054	.560	9.963	.000
<b>Legal Support Facilitation</b>	.315	0.49	.216	8.142	.001

a. Dependent Variable: Value Chain

The coefficient table provides the numerical values that represent the relationship between the independent variables (Logistics Facilitation, Technological Facilitation, Financial Support Facilitation, and Legal Support Facilitation) and the dependent variable (Value Chain) in the regression model. The "B" column presents the unstandardized coefficients, indicating the expected change in the dependent variable for a one-unit change in the independent variable, holding other variables constant. For instance, for every one-unit increase in Logistics Facilitation, the Value Chain is expected to increase by 0.174 units. The "Std. Error" column shows the standard errors associated with each coefficient estimate, providing a measure of the variability or uncertainty in the estimated coefficients. Standardized coefficients, denoted as

"Beta," represent the relative importance of each independent variable in explaining the variation in the dependent variable. In this case, Financial Support Facilitation has the highest Beta value (0.560), indicating its relatively stronger impact on the Value Chain compared to other factors. The "t" column displays the t-statistic, which assesses the significance of each coefficient. For instance, the t-value for Financial Support Facilitation is 9.963, suggesting that this variable has a significant impact on the Value Chain. Finally, the "Sig." column presents the p-value associated with each coefficient, with values less than the chosen significance level (often 0.05) indicating statistical significance. In this table, all coefficients have p-values less than 0.05, indicating that they are statistically significant predictors of the Value Chain.

#### **4.10 Findings**

The analysis for H1, which focuses on Logistics Facilitation's influence on the Value Chain, includes an examination of the Logistics Facilitation regression coefficient. beneficial and statistically significant coefficients (p-value < 0.05) imply that improved logistics facilitation has a beneficial impact on the Value Chain. The positive coefficient suggests that increased logistical facilitation leads to improved Value Chain performance, validating the premise.

Similarly, for H2, the study includes determining the regression coefficient for Technological Facilitation. A positive and statistically significant coefficient indicates that advances in technology facilitation have a positive impact on the Value Chain. This argues that using technology like digital platforms, automation, or data analytics to assist trade procedures improves the efficiency and performance of the Value Chain.

Moving on to H3, which evaluates the influence of Financial Support Facilitation on the Value Chain, the study focuses on the regression coefficient related with Financial Support Facilitation. A positive and statistically significant coefficient shows that financial support mechanisms, such as access to trade financing instruments or investment incentives, have a strong positive influence on the Value Chain. This suggests that proper financial support allows easier trade processes within the Value Chain, leading to greater performance.

For H4, which examines the influence of Legal Support Facilitation on the Value Chain, the study focuses on determining the regression coefficient associated with Legal Support Facilitation. A positive and statistically significant coefficient indicates that legal support

mechanisms, such as harmonized legislation or expedited customs processes, have a beneficial impact on the Value Chain. This suggests that a supporting legal framework lowers trade obstacles and uncertainties, hence increasing the efficiency and efficacy of Value Chain activities.

The research of every speculation includes evaluating the relapse coefficients related with various help factors and deciding if they are positive and measurably critical, demonstrating a huge effect on the Value Chain

Considering the above analysis, the choices regarding the aftereffects of the hypothesis were as per the following.

**Table 4.9**

<b>Varibales</b>	<b>Significance level</b>	<b>Result</b>	<b>Accept / Reject</b>
<b>Logistics Facilitation</b>	0.000	SignificantImpact on value chain	Hypothesis accepted
<b>Technological Facilitation</b>	0.003	SignificantImpact on value chain	Hypothesis accepted
<b>Financial Support Facilitation</b>	0.000	SignificantImpact on value chain	Hypothesis accepted
<b>Legal Support Facilitation</b>	0.001	SignificantImpact on value chain	Hypothesis accepted



## **Chapter 5**

### **Discussion, Conclusion and Recommendations**

#### **5.1 Discussion**

The examination of the influence of trade facilitation on the Value Chain of the fertilizer business is crucial in understanding how various elements contribute to the efficiency, dependability, and competitiveness of the sector. This investigation dives into four major components of trade facilitation: logistics, technology, money, and legal support. Through statistical analysis and hypothesis testing, the research intends to reveal the links between these facilitation variables and the performance of the fertilizer industry's Value Chain.

Logistics facilitation refers to the procedures involved in the transfer, storage, and distribution of fertilizers along the supply chain. The investigation found a statistically significant and favorable association between logistics facilitation and the fertilizer industry's Value Chain. This shows that improvements in logistical procedures, such as transportation infrastructure, warehousing capacities, and distribution networks, contribute to boosting the overall efficiency and effectiveness of the Value Chain. Efficient logistics operations shorten lead times, limit stockouts, and assure timely delivery of fertilizers to consumers, consequently boosting customer happiness and loyalty.

Technological facilitation is the adoption and integration of technology-driven solutions throughout the fertilizer industry's Value Chain. The research results show a statistically significant and favorable relationship between technology facilitation and Value Chain

performance. This demonstrates the ground-breaking impact of innovation for valuechain operations. Computerized stages, Web of Things (IoT) devices, and data analysis provide continuous checking, predictive assistance, and request estimation, resulting in improved stock administration, resource enhancement, and communication across the value chain. Moreover, innovation driven arrangements boost straightforwardness, recognizability, and quality control, thus upgrading trust and coordinated effort among value Chain.

Financial support facilitation entails gaining access to financial instruments and services that help fertilizer firms fund trade transactions, invest in infrastructure, and successfully manage financial risks. The findings indicate a statistically significant and favorable relationship between financial assistance facilitation and Value Chain performance. This emphasizes the importance of low-cost financing alternatives, trade credit facilities, export finance, and investment incentives in enabling trade transactions and promoting company growth in the fertilizer sector. Access to financial resources allows businesses to expand operations, increase production capacity, and innovate, boosting the Value Chain's resilience and competitiveness.

Legal assistance facilitation applies to the regulatory frameworks, customs processes, and legal systems that regulate international commerce within the fertilizer business. The research finds reveal a measurably big and favorable connection between authentic support assistance and Value Chain production. This underlines the need for standard rules, efficient customs processes, and transparent legal frameworks in simplifying commercial transactions and decreasing trade obstacles. Supportive legal environments establish a business-friendly climate, improve compliance with international standards, and reduce legal risks, resulting in easier trade flows and better collaborations along the Value Chain.

The examination of trade facilitation's influence on the Value Chain of the fertilizer sector underlines the vital role of logistics, technology, finance, and legal support in boosting Value Chain efficiency, dependability, and competitiveness. By tackling logistical issues, adopting technical advancements, providing financial resources, and creating supporting legislative frameworks, governments and industry stakeholders may open new potential for growth and development throughout the fertilizer Value Chain. This research gives useful insights into the varied nature of trade facilitation and its implications for Value Chain management in the fertilizer sector.

## 5.2 Conclusion

The research on the Effect of Trade Facilitation on the Value Chains of the Fertilizer Industry is a detailed examination into the delicate link between trade facilitation measures and the efficiency of Value Chains within the fertilizer sector. The paper opens with an introduction that emphasizes the relevance of trade facilitation in today's globalized economy, highlighting its role in lowering obstacles and simplifying procedures to boost trade efficiency. It underscores the importance of the fertilizer sector as a significant actor in global agricultural supply chains and sets the scenario for exploring how various elements of trade facilitation affect its Value Chains. Moving on to the methodology, the research employs a deductive approach, utilizing quantitative research methods to collect and analyze data. A descriptive study approach is used to examine the influence of trade facilitation on the fertilizer industry's Value Chains, including logistical facilitation, technology facilitation, financial support facilitation, and legal support facilitation as independent variables.

The review population includes administrators, employees, and production network specialists from well-known fertilizer companies in Pakistan, with structured Likert scale surveys serving as the primary information collection tool. The gathered information is then examined utilizing measurable methods, including relapse examination, relationship investigation, and examination of fluctuation (ANOVA). In the discoveries and conversation area, the examination dives into the exact outcomes got from the information examination. Every speculation connected with the effect of various trade facilitation assistance estimates on Value Chains is assessed independently. The discoveries uncover critical relationships between operations assistance, mechanical help, financial help, legal help, and different parts of the fertilizer's business' Value Chains. Strategic relapse models and ANOVA tables are used to give experiences into the strength and meaning of these connections.

Additionally, coefficients tables are introduced to exhibit the size and heading of the connections between the autonomous and subordinate factors. All through the conversation, the examination deciphers the discoveries with regards to existing writing and hypothetical systems, offering experiences into the instruments through which trade facilitation help impacts Value Chain elements inside the fertilizer business. It elucidates how improvements in logistics infrastructure, technological innovations, financial support mechanisms, and supportive legal

frameworks contribute to enhancing Value Chain efficiency, competitiveness, and sustainability. The discussion also highlights the practical implications of the research findings for policymakers, industry practitioners, and other stakeholders involved in the fertilizer Value Chains.

The research synthesizes the key findings and their implications, emphasizing the importance of trade facilitation in driving Value Chain optimization within the fertilizer industry. It underscores the need for continued collaboration and investment in trade facilitation initiatives to unlock new opportunities for growth, innovation, and prosperity. The study finishes up by giving proposals for policymakers and industry partners to additionally improve the viability of trade facilitation help gauges and amplify the advantages for Value Chain members. Overall, the inquiry adds to a more substantial grasp of the interchange between trade aid and Value Chain the board, supplying significant interactions to future assessment and practice in the sector.

### **5.3 Recommendations**

The research findings on the Impact of Trade Facilitation on the Value Chains of the Fertilizer sector give significant insights and recommendations for boosting the efficiency, competitiveness, and sustainability of the sector. Through a review of trade facilitation measures such as logistics, technology, financing, and legal assistance, the study reveals the important influence of these aspects on value chain. Recommendations included financial management support for foundation to further develop logistics network with multiple facilities, embracing mechanical advancements to smooth out activities, working with admittance to fund for industry players, upgrading administrative systems to advance venture and trade facilitation, reinforcing limit building drives, cultivating cooperation and data dividing between partners, advancing supportability rehearses all through the value chain, and executing checking and assessment components to follow execution. By executing these ideas, policymakers, industry accomplices, and experts can coordinate to open the most extreme limit of trade help measures and drive viable turn of events and improvement in the fertilizers business, finally helping the two associations and society.

#### **5.4 Research Implications**

The study on the Impact of Trade Facilitation on Fertilizer Industry Value Chains has important implications for many stakeholders in trade, agriculture, government, and economic growth. For policymakers and government agencies, the findings highlight the need to implement trade facilitation measures to boost the fertilizer industry's competitiveness. By simplifying customs processes, enhancing trade infrastructure, and integrating regulatory frameworks, authorities may stimulate sector development and innovation. Second, for fertilizer industry stakeholders, including producers, distributors, and suppliers, the research gives vital insights into the elements that influence value chain. Grasping the effect of coordinated operations, innovation, finance, and legitimate help on the value chain can illuminate vital direction and speculation needs. Moreover, the review features the significance of taking on manageable practices all through the value chain to advance natural stewardship and long-haul practicality. At long last, for analysts and scholastics, the exploration adds to the developing assortment of information on trade facilitation assistance and value chain the board. It opens roads for additional examination into the elements of worldwide trade facilitation, the job of innovation in production network improvement, and the effect of trade facilitation strategies on industry seriousness. By and large, the ramifications of this exploration reach out past the fertilizers business, offering important examples for upgrading trade facilitation effectiveness, maintainability, and flexibility in different areas and districts.

#### **5.5 Research Limitations**

While the examination on the Impact of Trade facilitation Help on the Value Chains of the Fertilizers Business gives important bits of knowledge, recognizing its limitations is fundamental. The research accentuation on the fertilizers business in a specific geographical region, without skipping a beat, may confine the generalizability of the disclosures to various endeavors or districts with different trade components and systems. Moreover, the reliance on quantitative data accumulated through outlines could overlook nuanced abstract components that effect regard chain execution. Besides, the survey's cross-sectional arrangement could give a portrayal of the status of trade help yet may not get longitudinal examples or changes over an extended time. Additionally, the assessment is reliant upon the obstruction's characteristic in self-uncovered data, for instance, response inclination or social appeal inclination, which could

impact the accuracy of the revelations. Lastly, exploration may not wrap exceedingly significant factors influencing value chain execution, like global events, authoritative changes, or market aggravations, which could impact trade help results. Seeing these cutoff points is crucial for interpreting the investigation revelations unequivocally and guiding future assessment attempts to address openings and refine systems for focusing on trade help's impact on regard chains.

## **5.6 Future Research**

Future investigation in the space of the Effect of Trade Help on the Value Chains of the Fertilizers Business could examine a couple of streets to extra overhaul understanding and address existing openings. Most importantly, longitudinal assessments could be coordinated to follow the long impact of trade assist gauges on regard with tying components, thinking about a broader examination of examples and changes over an extended time. Furthermore, relative examinations across various locales or nations could give bits of knowledge into how shifting trade facilitation assistance approaches and frameworks impact esteem chain execution. Subjective exploration techniques, for example, meetings or contextual investigations, could supplement quantitative information by catching nuanced viewpoints and relevant elements molding trade facilitation help results. In addition, looking at the job of arising advances, for example, blockchain or computerized reasoning, in smoothing out trade facilitation processes and improving value chain proficiency could offer creative experiences into future trade facilitation assistance systems. Ultimately, interdisciplinary exploration coordinated efforts including market analysts, policymakers, and industry professionals could cultivate comprehensive ways to deal with tending to trade facilitation help difficulties and amplifying the advantages for the fertilizers business and then some.

## References

- Addo, A. (2022). Information technology and public administration modernization in a developing country: Pursuing paperless clearance at Ghana customs. *Information systems journal*, 32(4), 819-855.
- Amatulli, C., De Angelis, M., Costabile, M. and Guido, G., 2022. *Sustainable luxury brands: Evidence from research and implications for managers*. Springer
- Avetisyan, M., & Hertel, T. (2021). Impacts of trade facilitation on modal choice and international trade flows. *Economics of Transportation*, 28, 100236.
- Ayana, A. (2021). Opportunities and challenges for enhancing small-scale timber production and marketing in Africa. *Tree commodities and resilient green economies in Africa. Nairobi, Kenya: World Agroforestry (ICRAF)*.

- Benedito, E., Martínez-Costa, C. and Rubio, S., 2020. Introducing risk considerations into the supply chain network design. *Processes*, 8(6), p.743
- Bettiga, D. and Ciccullo, F., 2019. Co-creation with customers and suppliers: an exploratory study. *Business Process Management Journal*
- Bocken, N., Morales, L.S. and Lehner, M., 2020. Sufficiency business strategies in the food industry—the case of Oatly. *Sustainability*, 12(3), p.82
- Bosiu, T., & Vilakazi, T. (2020). *Competition and inclusive regional economic growth in food production: barriers to entry and the role of African multinational corporations* (No. 2020/88). WIDER Working Paper.
- Byrne, G., Dimitrov, D., Monostori, L., Teti, R., van Houten, F. and Wertheim, R., 2018. Biologicalisation: Biological transformation in manufacturing. *CIRP Journal of Manufacturing Science and Technology*, 21, pp.1-32
- Calatayud, A., Mangan, J. and Christopher, M., 2019. The self-thinking supply chain. *Supply Chain Management: An International Journal*
- Cao, Q., Schniederjans, D.G. and Schniederjans, M., 2022. Establishing the use of cloud computing in supply chain management. *Operations Management Research*, 10(1-2), p.4
- Chen, H., Zang, S., Chen, J., He, W. and Chieh, H.C., 2020. Looking for meaningful disruptive innovation: Counterattack from Pinduoduo. *Asian Journal of Technology Innovation*, pp.1-22.
- Chen, J., Sousa, C.M. and Xinming, H., 2019. The determinants of export performance: a review of the literature 2006-2023. *International marketing review.*, 33(5), pp.626-670
- Chiminelli, A., Verpoest, I. and Kiekens, P., 2019. Research and development in carbon fibers and advanced high-performance composites supply chain in Europe: a roadmap for challenges and the industrial uptake. *Journal of Composites Science*, 3(3), p.86
- Clark, J., & Bernard, D. (2022). Customs in a World of Enhanced Trade Facilitation. *Customs Matters: Strengthening Customs Administration in a Changing World*, 1, 95.



- Cusmano, L., 2018. SME and Entrepreneurship Financing: The Role of Credit Guarantee Schemes and Mutual Guarantee Societies in supporting finance for small and medium-sized industry.
- Czinkota, M.R., Kotabe, M., Vrontis, D. and Shams, S.M., 2021. Direct Marketing, Sales Promotion, and Public Relations. In *Marketing Management* (pp. 607-647). Springer, Cham
- Das Nair, R., &Landani, N. (2020). *Making agricultural value chains more inclusive through technology and innovation* (No. 2020/38). WIDER working paper.
- Das Nair, R., &Landani, N. (2020). *Making agricultural value chains more inclusive through technology and innovation* (No. 2020/38). WIDER working paper.
- Delic, M. and Eysers, D.R., 2020. The effect of additive manufacturing adoption on supply chain flexibility and performance: An empirical analysis from the automotive industry. *International Journal of Production Economics*, 228, p.107689
- Delic, M., Eysers, D.R. and Mikulic, J., 2019. Additive manufacturing: empirical evidence for supply chain integration and performance from the automotive industry. *Supply Chain Management: An International Journal*
- Demir, E., Huckle, K., Syntetos, A., Lahy, A. and Wilson, M., 2019. Vehicle routing problem: Past and future. In *Contemporary operations and logistics* (pp. 97-117). Palgrave Macmillan, Cham
- DEMISSIE, W. (2018). *Contribution of Multimodal Transport Operation System to Performance of Ethiopian Shipping and Logistics Services Enterprise* (Doctoral dissertation, St. Mary's University).
- Dere, A. (2021). *Effect Of Customs Electronic Systems on Trade Facilitation at Key Entry Points (JKIA, ICD and Mombasa Port) in Kenya* (Doctoral dissertation, Moi University).

- Domadenik, P., Painventory, F., Koman, M. and Redek, T., 2020. Innovation for a Greener and More Profitable Future: A Conceptual Approach. In *Challenges on the Path Toward Sustainability in Europe*. Emerald Publishing Limited.
- Faleiro, J., 2018. Automating Truth: The Case for Crowd-Powered Scientific Investigation in Economics. *arXiv preprint arXiv:1809.02671*.
- Felsberger, A., Qaiser, F.H., Choudhary, A. and Reiner, G., 2020. The impact of Industry 4.0 on the reconciliation of dynamic capabilities: Evidence from the European manufacturing industries. *Production Planning & Control*
- Fernando, Y., Jasmi, M.F.A. and Shaharudin, M.S., 2019. Maritime green supply chain management: Its light and shadow on the bottom-line dimensions of sustainable business performance. *International Journal of Shipping and Transport Logistics*, 11(1), pp.60-93
- Ferrer, M. and Santa, R., 2022. The mediating role of outsourcing in the relationship between speed, flexibility and performance: a Saudi Arabian study. *International Journal of Productivity and Quality Management*, 22(3), pp.395-412
- Fox, M., Mitchell, M., Dean, M., Elliott, C. and Campbell, K., 2018. The seafood supply chain from a fraudulent perspective. *Food Security*, 10(4), pp.939-963
- Ghadimi, P., Wang, C. and Lim, M.K., 2019. Sustainable supply chain modeling and analysis: Past debate, present problems, and future challenges. *Resources, conservation, and recycling*, 140, pp.72-84
- Hall, D.M., Algiers, A. and Levitt, R.E., 2018. Identifying the role of supply chain integration practices in the adoption of systemic innovations. *Journal of management in engineering*, 34(6), p.04018030
- Halldórsson, Á., Sundgren, C. and Wehner, J., 2019. Sustainable supply chains and energy: where 'planet' meets 'profit'. In *Handbook on the Sustainable Supply Chain*. Edward Elgar Publishing
- Harrison, A., Skipvalue, H., van Hoek, R.I. and Aitken, J., 2019. *Logistics management and strategy: competing through the supply chain*. Pearson UK

- Harrison, P.H., 2022. *The Participatory Design of a Human-Powered Shredder for Urban Farmers in Soweto* (Doctoral dissertation, University of Johannesburg)
- Hassan, M. (2020). Africa and the WTO trade facilitation agreement: State of play, implementation challenges, and policy recommendations in the digital era. *Fostering Trade in Africa: Trade Relations, Business Opportunities and Policy Instruments*, 5-38.
- Hendy, R., & Zaki, C. (2021). Trade facilitation and firms exports: Evidence from customs data. *International Review of Economics & Finance*, 75, 197-209.
- Iman, N. (2018). Is mobile payment still relevant in the fintech era?. *Electronic Commerce Research and Applications*, 30, 72-82.
- Jepkosgei Mutai, R. (2022). *Effects of Automated Customs Systems on Trade Facilitation in Kenya* (Doctoral dissertation, KESRA/JKUAT-Unpublished research project).
- Jochem, P., Gómez Vilchez, J.J., Ensslen, A., Schäuble, J. and Fichtner, W., 2018. Methods for forecasting the market penetration of electric drivetrains in the passenger car market. *Transport Reviews*, 38(3), pp.322-348.
- Jones, S. A., & Jones, S. A. (2019). Pre-Export Finance: Use of Documentation to Mitigate Performance Risk. *The Trade and Receivables Finance Companion: A Collection of Case Studies and Solutions*, 149-159.
- Katiyar, A., & Gedam, V. V. (2024). The circular economy and fertilizer industry: a systematic review of principal measuring tool. *Environment, Development and Sustainability*, 1-39.
- Kaur, J., Sidhu, R., Awasthi, A., Chauhan, S. and Goyal, S., 2018. A DEMATEL based approach for investigating barriers in green supply chain management in Canadian manufacturing firms. *International Journal of Production Research*, 56(1-2), pp.312-332
- Kenyon, G.N., Goldsmith, M., Neureuther, B.D. and Zhou, D., 2018. Improving the return on investment in ports: opportunities in data management. *Maritime Economics & Logistics*, 20(4), pp.514-530

- Khedmatgozar, H.R., 2021. The impact of perceived risks on internet banking adoption in Iran: a longitudinal survey. *Electronic Commerce Research*, 21(1), pp.147-167.
- Kjekshus, H. (2022). *Ecology control and economic development in East African history: the case of Tanganyika 1850–1950*. Univ of California Press.
- Kumar, S., Luthra, S., Govindan, K., Kumar, N. and Haleem, A., 2019. Barriers in green lean six sigma product development process: an ISM approach. *Production Planning & Control*, 27(7-8), pp.604-620
- Langley, D.J., van Doorn, J., Ng, I.C., Stieglitz, S., Lazovik, A. and Boonstra, A., 2021. The Internet of Everything: Smart things and their impact on business models. *Journal of Business Research*, 122, pp.853-863
- Mahankali, S., 2019. *Blockchain: The Untold Story: From Birth of Internet to Future of Blockchain*. BPB Publications
- Marchi, B. and Zanoni, S., 2022. Supply chain management for improved energy efficiency: Review and opportunities. *Energies*, 10(10), p.1618
- Martinez-Sanchez, A. and Lahoz-Leo, F., 2018. Supply chain agility: a mediator for absorptive capacity. *Baltic Journal of Management*.
- Mayer, A. K., & Wang, H. (2018). Regulations concerning pesticides and fertilizers. *Handbook of agri-food law in China, Germany, European Union: Food security, food safety, sustainable use of resources in agriculture*, 277-346.
- McBeath, A., 2020. Doing Quantitative Research with a Survey. In *Enjoying Research in Counselling and Psychotherapy* (pp. 175-193)
- Miles, I. and Boden, M., 2019. Introduction: Are services special? In *Services and the knowledge-based economy* (pp. 1-20). Routledge
- Mohajan, H.K., 2020. Quantitative Research: A Successful Investigation in Natural and Social Sciences. *Journal of Economic Development, Environment and People*, 9(4), pp.50-79

- Monea, C., & Bizon, N. (2021). *Signal Processing and Analysis Techniques for Nuclear Quadrupole Resonance Spectroscopy*. Springer Nature.
- Montalbano, P., & Nenci, S. (2022). Does global value chain participation and positioning in the agriculture and food sectors affect economic performance? A global assessment. *Food Policy*, 108, 102235.
- Morais, D.O. and Silvestre, B.S., 2018. Advancing social sustainability in supply chain management: Lessons from multiple case studies in an emerging economy. *Journal of Cleaner Production*, 199, pp.222-235
- Msuku, G. K. C., & Moeinaddini, M. (2020). Transportation challenges in fertilizer supply chain in Malawi. *International Journal of Supply Chain Management*, 9(1).
- Nagy, J., & LeDrew, W. (2022). Customs Enforcement and Cooperation with Other Administrations. *Strengthening Customs Administration in a Changing World*, 175.
- Ojha, D., Acharya, C. and Cooper, D., 2018. Transformational leadership and supply chain ambidexterity: Mediating role of supply chain organizational learning and moderating role of uncertainty. *International Journal of Production Economics*, 197, pp.215-231
- Packowski, J., 2013. *LEAN supply chain planning: the new supply chain management paradigm for process industries to master today's VUCA World*. CRC Press.
- Pal, A., & Kant, K. (2019). Internet of perishable logistics: Building smart fresh food supply chain networks. *IEEE Access*, 7, 17675-17695.
- Pala, M., 2018. *Implementing inter-organizational information systems for the integration of construction supply chains* (Doctoral dissertation, Loughborough University)
- Panno, A., 2019. Performance measurement and management in small companies of the service sector; evidence from a sample of Italian hotels. *Measuring business excellence*
- Pekdemir, C. (2018). On the regulatory potential of regional organic standards: Towards harmonization, equivalence, and trade?. *Global environmental change*, 50, 289-302.

- Petricevic, O. and Teece, D.J., 2019. The structural reshaping of globalization: Implications for strategic sectors, profiting from innovation, and the multinational enterprise. *Journal of International Business Studies*, 50(9), pp.1487-1512
- Plotkin, S., Robinson, J.M., Cunningham, G., Iqbal, R. and Larsen, S., 2022. The complexity and cost of vaccine manufacturing—an overview. *Vaccine*, 35(33), pp.4064-4071
- Rajagopalan, S. (2023). Mises's dynamics of interventionism: Lessons from Indian agriculture. *Southern Economic Journal*, 89(3), 657-679.
- Rajaguru, R. and Matanda, M.J., 2019. Role of compatibility and supply chain process integration in facilitating supply chain capabilities and organizational performance. *Supply Chain Management: An International Journal*
- Rajini, J., Nagaraju, D. and Narayanan, S., 2018. Integration of lean, Six Sigma and theory of constraints for productivity improvement of mining industry. *International Journal of Productivity and Quality Management*, 24(3), pp.424-440.
- Ramasamy, B., & Yeung, M. C. (2019). China's one belt one road initiative: The impact of trade facilitation versus physical infrastructure on exports. *The World Economy*, 42(6), 1673-1694.
- Rapaccini, M., Saccani, N., Kowalkowski, C., Paiola, M. and Adrodegari, F., 2020. Navigating disruptive crises through service-led growth: The impact of COVID-19 on Italian manufacturing firms. *Industrial Marketing Management*, 88, pp.225-237
- Reefke, H. and Sundaram, D., 2018. Sustainable supply chain management: Decision models for transformation and maturity. *Decision Support Systems*, 113, pp.56-72
- Rejeb, A., Keogh, J.G., Wamba, S.F. and Treiblmaier, H., 2020. The potential of augmented reality in supply chain management: a state-of-the-art review. *Management Review Quarterly*, pp.1-38
- Robinson, J., Harrison, P., Shen, J. and Wu, F., 2020. Financing urban development, three business models: Johannesburg, Shanghai and London. *Progress in Planning*, p.100513

- Sardesai, S., Stute, M., Fornasiero, R., Kalaitzi, D., Barros, A.C., Multu, C. and Muerza, V., 2021. Future scenario settings for supply chains. In *Next Generation Supply Chains* (pp. 61-78). Springer, Cham
- Severo, E.A., Dorion, E.C.H. and Guimarães, J.C.F.D., 2022. Innovation and environmental sustainability: analysis in Brazilian metal-mechanic industry. *International Journal of Innovation and Sustainable Development*, 11(2-3), pp.230-248.
- Singh, R.K. and Kumar, R., 2020. Strategic issues in supply chain management of Indian SMEs due to globalization: an empirical study. *Benchmarking: An International Journal*
- Singh, S., Kumar, R., Panchal, R. and Tiwari, M.K., 2021. Impact of COVID-19 on logistics systems and disruptions in food supply chain. *International Journal of Production Research*, 59(7)
- Sjah, T., & Zainuri, Z. (2020). Agricultural supply chain and food security. In *Zero Hunger* (pp. 79-88). Cham: Springer International Publishing.
- Souza-Luz, A.R. and Gavronski, I., 2019. Ambidextrous supply chain managers in a slow clockspeed industry: evidence from a Brazilian adhesive manufacturer. *Supply Chain Management: An International Journal*
- Subramanian, N. and Gunasekaran, A., 2021. Cleaner supply-chain management practices for twenty-first-century organizational competitiveness: Practice-performance framework and research propositions. *International Journal of Production Economics*, 164, pp.216-233
- Susanto, A. and Meiryani, M., 2019. The impact of environmental accounting information system alignment on firm performance and environmental performance: A case of small and medium industries of Indonesia. *International Journal of Energy Economics and Policy*, 9(2), p.229
- Tiwari, S., Wee, H.M. and Daryanto, Y., 2018. Big data analytics in supply chain management between 2010 and 2019: Insights to industries. *Computers & Industrial Engineering*, 115, pp.319-330

- Treiblmaier, H., 2018. The impact of the blockchain on the supply chain: a theory-based research framework and a call for action. *Supply Chain Management: An International Journal*
- Uebel, T., 2019. Verifications and (Some of) its Discontents. *Journal for the History of Analytical Philosophy*, 7(4).
- Ulucak, R. and Khan, S.U.D., 2020. Does information and communication technology affect CO2 mitigation under the pathway of sustainable development during the mode of globalization? *Sustainable Development*, 28(4), pp.857-867
- Vijayvargy, L., Thakkar, J. and Agarwal, G., 2022. Green supply chain management practices and performance: the role of firm-size for emerging economies. *Journal of Manufacturing Technology Management*
- Warra, A. A., & Prasad, M. N. V. (2020). African perspective of chemical usage in agriculture and horticulture—their impact on human health and environment. In *Agrochemicals detection, treatment and remediation* (pp. 401-436). Buttervalue-Heinemann.
- Wei, H., & Dong, M. (2019). Import-export freight organization and optimization in the dry-port-based cross-border logistics network under the Belt and Road Initiative. *Computers & Industrial Engineering*, 130, 472-484.
- Wimschneider, C., Agarwal, N. and Brem, A., 2020. Frugal innovation for the BoP in Brazil-An analysis and comparison with Asian lead markets. *International Journal of Technology Management*, 83(1-3), pp.134-159
- Wowak, K.D., Craighead, C.W., Ketchen Jr, D.J. and Connelly, B.L., 2021. Food for thought: Recalls and outcomes. *Journal of Business Logistics*
- Xu, X. and Gursoy, D., 2021. A conceptual framework of sustainable hospitality supply chain management. *Journal of Hospitality Marketing & Management*, 24(3), pp.229-259
- Yeung, H.W.C. and Coe, N., 2021. Toward a dynamic theory of global production networks. *Economic geography*, 91(1), pp.29-58



Yu, V.F. and Tseng, L.C., 2023. Measuring social compliance performance in the global sustainable supply chain: an AHP approach. *Journal of Information and Optimization Sciences*, 35(1), pp.47-72

Zandieh, M. and Aslani, B., 2019. A hybrid MCDM approach for order distribution in a multiple-supplier supply chain: A case study. *Journal of Industrial Information Integration*, 16, p.100104

## Appendix

### Thesis Questionnaire

<b>Gender</b>	<b>1</b>	Male	<b>2</b>	Female					
<b>Age</b>	<b>1</b>	0-25	<b>2</b>	26-35	<b>3</b>	36-45	<b>4</b>	46-60	
<b>Designation</b>	<b>1</b>	Front Line	<b>2</b>	Executive	<b>3</b>	Supervisor	<b>4</b>	Manager	
<b>Experience</b>	<b>1</b>	Less than 5 years	<b>2</b>	Less than 10 years	<b>3</b>	Less than 15 years	<b>4</b>		

<b>Scale</b>	<b>Strongly Disagree</b>	<b>Disagree</b>	<b>Neutral</b>	<b>Agree</b>	<b>Strongly Agree</b>
	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>

<b>Impact of Logistics Facilitation on value chain</b>						
		<b>SDA 1</b>	<b>DA 2</b>	<b>N 3</b>	<b>A 4</b>	<b>SA 5</b>
<b>LF1</b>	Logistics facilitation measures have improved the efficiency of transportation in our fertilizer value chain.	1	2	3	4	5
<b>LF2</b>	Logistics facilitation has reduced transit times for fertilizer shipments.	1	2	3	4	5
<b>LF3</b>	Our warehouse and inventory management processes have been streamlined due to logistics facilitation.	1	2	3	4	5
<b>LF4</b>	Logistics facilitation measures have enhanced the reliability of fertilizer deliveries to customers.	1	2	3	4	5
<b>LF5</b>	Overall, logistics facilitation has positively impacted the performance of our fertilizer value chain.	1	2	3	4	5

<b>Impact of Technological Facilitation on the Value Chain</b>						
		<b>SDA 1</b>	<b>DA 2</b>	<b>N 3</b>	<b>A 4</b>	<b>SA 5</b>
<b>TF1</b>	Technological facilitation, such as digital platforms, has improved communication among stakeholders in our fertilizer value chain.	1	2	3	4	5
<b>TF2</b>	The adoption of data analytics has enhanced our ability to forecast demand for fertilizers accurately.	1	2	3	4	5
<b>TF3</b>	Technological innovations have led to increased productivity in our fertilizer production processes.	1	2	3	4	5
<b>TF4</b>	Digitalization has improved supply chain visibility, allowing us to track fertilizer shipments in real-time.	1	2	3	4	5
<b>TF5</b>	Overall, technological facilitation has significantly improved the efficiency of our fertilizer value chain.	1	2	3	4	5

<b>Impact of Financial Support Facilitation on the Value Chain</b>						
		<b>SDA 1</b>	<b>DA 2</b>	<b>N 3</b>	<b>A 4</b>	<b>SA 5</b>
<b>FS1</b>	Financial support facilitation has improved access to trade finance for our fertilizer company.	1	2	3	4	5
<b>FS2</b>	Access to financial support has enabled us to invest in modernizing our fertilizer production facilities.	1	2	3	4	5
<b>FS3</b>	Financial support measures have helped mitigate risks associated with international trade in fertilizers.	1	2	3	4	5
<b>FS4</b>	Improved access to finance has facilitated our expansion into new markets.	1	2	3	4	5
<b>FS5</b>	Overall, financial support facilitation has positively impacted the performance of our fertilizer value chain.	1	2	3	4	5

<b>Impact of Legal Support Facilitation on the Value Chain</b>						
		<b>SDA 1</b>	<b>DA 2</b>	<b>N 3</b>	<b>A 4</b>	<b>SA 5</b>
<b>LS1</b>	Legal support facilitation has simplified compliance procedures for our fertilizer exports/imports.	1	2	3	4	5
<b>LS2</b>	Harmonization of trade regulations has reduced administrative burdens in our fertilizer value chain.	1	2	3	4	5
<b>LS3</b>	Legal support measures have improved our understanding of regulatory requirements in international trade.	1	2	3	4	5
<b>LS4</b>	Enhanced legal support has facilitated smoother customs clearance processes for our fertilizer shipments.	1	2	3	4	5
<b>LS5</b>	Overall, legal support facilitation has positively influenced the performance of our fertilizer value chain.	1	2	3	4	5

<b>Value Chain</b>						
		<b>SDA 1</b>	<b>DA 2</b>	<b>N 3</b>	<b>A 4</b>	<b>SA 5</b>
<b>VC1</b>	Our fertilizer value chain efficiently meets the demand for our products.	1	2	3	4	5
<b>VC2</b>	The coordination between different stages of our fertilizer value chain is effective.	1	2	3	4	5
<b>VC3</b>	Our value chain enables timely delivery of fertilizers to customers.	1	2	3	4	5
<b>VC4</b>	The overall efficiency of our fertilizer value chain has improved over time.	1	2	3	4	5
<b>VC5</b>	Overall, our fertilizer value chain effectively meets the needs of our customers.	1	2	3	4	5



