CONTRIBUTION OF KHUSHHALI BANK LIMITED ON POVERTY ALLEVIATION

Ву

Rehan Ahmed Hashmi Enrollment No. 01-299081-010

Atif Ahmed Khan Enrollment No. 01-299081-002

MBA Final Project



Bahria Institute of Management Sciences and Computer Sciences, Bahria University, Shangrilla Road, Sector E-8 Islamabad - Pakistan

BAHRIA INSTITUTE OF MANAGEMENT AND COMPUTER SCIENCES ISLAMABAD Department of Management Sciences

Viva-voce Examination Final Approval sheet

Topic: "IMPACT OF KHUSHHALI BANK LIMITED ON POVERTY ALLEVIATION"

Name of Students:

REHAN AHMED HASHMIENROLLMENT# 01-299081-010ATIF AHMED KHANENROLLMENT# 01-299081-002

CLASS: MBA (FINANCE)

Approved by:

MR. Kashif Ahmed Project Supervisor

MR. Gulzar Khawaja External Examiner

MR. Qazi.A.Sabih Internal Examiner -II

MR. Kashif Ahmed

Research Coordinator

Ms. Salma Atif Head of Department

Abstract

The objective of the research is to study the impact of Khushhali Bank Ltd (KBL) on poverty alleviation. To access the impact of micro-credit of Khushhali bank Ltd on its clients four branches of KBL situated in Rawalpindi, Lahore, Gujrat and Sheikhupura were selected. A sample of 107 clients was selected for the present study. Data was collected by employing self-structured questionnaires having questions related to change in income, savings, expenditures on food, health, education, residence and asset purchase. Data was analyzed through graphs and charts. Survey indicated that KBL has enabled it's borrowers to earn more income and developed the habit of savings of those clients who were hardly meeting their expenditures before taking credit facility from KBL and has increased their ability to purchase assets. KBL made positive impact on lives of clients especially living in rural areas who always face problems of natural calamities, lack of cash in emergencies, lack of facilities of basic education, necessities like health, residence, and nutritional food. KBL has pulled them out from poverty and contributed in poverty alleviation.

Acknowledgements

All praises to Allah Almighty, the most beneficent and Merciful. We are grateful to Allah Almighty for giving us the perseverance and strength to accomplish this task. Thanks to the Holy Prophet (PBUH), because of whom we are blessed with this whole world to explore.

First of all we would like to thank our supervisor for providing us with a roadmap and also for his guidance, patience and cooperation throughout our project.

We are extremely thankful to the Operations and Sales department of KBL, particularly those who trusted us enough to share some important information. In the phase of our information gathering they were a source of inspirational learning and contributed enormously to our present day knowledge.

We are especially thankful to Ms. Amina Hassan (National Distribution Manager KBL). Without her, we would not have managed to shape our report into a more meaningful form as her time and suggestions were very helpful.

iv

Declaration

We declare that the research study hereby submitted for the Masters of Business Administration Degree at Bahria University, Shangrilla Road, Sector E-8, Islamabad, is our own work and have not been previously submitted to any other University for any degree. This research work is integral part of our MBA program.

Rehan Ahmed Hashmi Atif Ahmed Khan April 20th 2010.

Preface

The requirement of research project is to make the students of M.B.A, responsive of the sensible know-how and to acquaint them with the genuine management process.

With the purpose of grooming the best executives of the future, the 2 year MBA program at Bahria University has made thesis/project a vital part of the program. All of us went in leading organizations of business field to gain direct knowledge and insight into their management and working. We had the opportunity of observing, interviewing and interacting with the officials of KBL for about 4 months.

Getting a chance of interacting with officials of KBL has proved to be very beneficial for us. We gained broad insight into the working of a company. But nothing could have been possible without the support and direction of the people of KBL.

After the completion of research, report has been prepared just in conformity with the practical exposure. It has been our attempt to indicate our experience in a way that the reader may evidently identify with the core concepts.

vi

Table of Contents

	Page	No.			
Chapter No. 1: Introduction1					
1.1	Background1				
1.2	Scope of the Study1				
1.3	Objective of the Study1				
1.4	Problem Statement2				
1.5	Significance of the Study2				
1.6	Limitation of the project				
1.7	Research Hypothesis3				
1.8	Organization of the Study4				
Chap	ter No. 2: Literature Review5				
Chap	ter No. 3: Industry overview				
3.1	Poverty				
3.2	Level of Poverty				
	3.2.1 Extreme Poverty21				
	3.2.2 Moderate Poverty21				
	3.2.3 Destitute Poverty22				
	3.2.4 Vulnerable non poor22				
3.3	World Poverty				
3.4	Poverty in Pakistan23				
3.5	Poverty Alleviation Interventions				
3.6	Poverty Alleviation Interventions in Pakistan24				
3.7	Microfinance24				
3.8	Microfinance Banks25				
Chapter No. 4: Organization overview					
4.1	Introduction of the company26				
	4.1.1 Purpose				
	4.1.2 Mission Statement27				
	4.1.3 Products				

4.2 Gujrat 28			
4.2.1 MFIs in Gujrat			
4.2.2 Khushhali Bank in Gujrat			
Chapter No. 5: Research Methodology			
5.1 Research Question			
5.2 Research Design			
5.3 Sampling Technique			
5.4 Population			
5.5 Sample			
5.6 Research Instruments			
5.6.1 Questionnaire			
5.7 Procedure			
Chapter No.6:Data Analysis			
Chapter No. 7: Discussion			
Chapter No. 8: Conclusion			
Chapter No. 9: Recommendations			
9.1 Action Plan77			
Defense			
References			
Appendix			

List of Tables

List of Graph / Chart

Graph	6.1
Chart	6.2
Graph	6.3
Graph	6.4
Graph	6.540
Graph	6.640
Graph	6.7
Graph	6.841
Chart	6.9
Chart	6.10
Graph	6.11
Graph	6.12
Graph	6.13
Graph	6.14
Graph	6.1545
Chart	6.16
Graph	6.17
Graph	6.18
Chart	6.19
Chart	6.20
Graph	6.21
Graph	6.22
Graph	6.2351
Graph	6.24
Graph	6.25
Graph	6.26
Graph	6.2753
Graph	6.28
Graph	6.29

Graph	6.30
Graph	6.31
Graph	6.32
Graph	6.33
Graph	6.34
Chart	6.35
Graph	6.3661
Graph	6.37
Graph	6.38
Graph	6.3963
Chart	6.4064
Chart	6.41