THE IMPACT OF SELF-DETERMINATION AND EMPLOYEE CREATIVITY ON WORK PERFORMANCE: A STUDY OF MEDIA AND BROADCASTING COMPANIES OF PAKISTAN

By

Muhammad Kashif Majeed 01-229112-014



A thesis

presented to Bahria University, Islamabad

in partial fulfillment of the requirements

for the degree of

Master of Philosophy

ACKNOWLEDGEMENT

Thanks are due to all those who over time have assisted in this study. I am obliged to those whose ideas, suggestions and encouragement's spark my interest in the topic and helped me to complete the dissertation. In particular, I am grateful to Prof. Dr. Zahid Mahmood who has always been very supportive and a source of inspiration right through the beginning of this research degree. The senior scholars at the institute have also been very supportive to critically evaluate the manuscript and offer advice at various stages. Particularly, I am indebted to Usman Afzal, Atif Bilal and Ahmed Hayat who never refused to assist when consulted. I am obliged to Aimen Tariq for her assistance and support throughout my course of work.

My sincere appreciation, indebtedness gratitude, and acknowledgement go to my father, Abdul Majid Sabir, for his never-ending love and numerous contributions throughout my life, the great personal sacrifices he made to ensure that I continue my education and his prayers and hope for my endeavors. Special thanks are also extended to my brothers, sisters and sisters in-laws for their support and encouragement. Finally, I thank Almighty for granting me the ability to complete the task.

DEDICATION

I remember my mother's prayers and they have always followed me. They have clung to me all my life. \sim Abraham Lincoln

This work is dedicated to my mother, may Allah bless her soul.

TABLE OF CONTENTS

LIST OF TABLES	
LIST OF FIGURES	
LIST OF ABBREVIATIONS	
ABSTRACT	iv
CHAPTERS	
1. INTRODUCTION	1
1.1 The Contextual Background	1
1.2 Problem Statement	
1.3 Research Objectives	
1.4 Research Questions	
1.5 Significance of the Study	
1.6 Definitions of Key Terms	
1.7 Structure of the Thesis	
1.8 Summary	14
2. LITERATURE REVIEW	16
2.1 Streams of Research	16
2.1.1 Self-Determination.	
2.1.2 Employee Creativity	
2.1.3 Work Performance	
2.2 Role of Self-Determination in Work Performance	26
2.3 Role of Employee Creativity in Work Performance	28
2.4 The Context: Media Industry in Pakistan	
2.5 Theoretical Framework of Present Study	
2.6 Summary	32
A A METIMOD OF O CAN	2.4
3. METHODOLOGY	34
3.1 Research Design	34
3.2 Population	34
3.3 Sample Design	
3.4 Unit of Analysis	
3.5 Data Collection and Sources	
3.6 Methods and Techniques for Estimation	
3.7 Summary	39
4. RESULTS AND ANALYSIS	40
4.1 Instrument, Sample and Reliability	
4.2 Descriptive Statistics	43
4.3 Correlations Matrix	47
4.4 Regression Results	48
4.5 Summary	50

5. DISCUSSION AND CONCLUSION	51
5.1 The Context	51
5.2 Discussion on Findings	52
5.3 Contribution and Implications	53
5.4 Limitations	
5.5 Future Research Directions	55
REFERENCES	57
APPENDEXES	
A. Cover Letter	
B. Instrument	62

LIST OF TABLES

	Page
Table 3.1 Measuring Instrument	37
Table 4.1 Scale: Self Determination	41
Table 4.2 Scale: Employee Creativity	41
Table 4.3 Scale: Work Performance	42
Table 4.4 Sample Specification With Respect To Gender	43
Table 4.5 Sample Specification With Respect To Education Level	44
Table 4.6 Sample Specification With Respect To Age	45
Table 4.7 Descriptive Statistics	46
Table 4.8 Correlations	47
Table 4.9 Model Summary	48
Table 4.10 ANOVA	48
Table 4.10 Coefficients	49
Table 5.1 Summary of Main Findings	52

LIST OF FIGURES

	Page
Figure 2.1 Schematic Illustration of Conceptualized Theoretical Framework	31
Figure 4.1 Sample Specifications: Gender	43
Figure 4.2 Respondents' Education Level	44
Figure 4.3 Respondents Age	45

LIST OF ABBREVIATIONS

HRM Human Resource Management

OB Organizational Behavior

SDT Self Determination Theory

EC Employee Creativity

ABSTRACT

The discourse of management unequivocally emphasizes that the output of an organization is largely dependent on the input of its employees. Considerable emphasis appears to be obvious in the scholarship examining the factors that augment the employees' work performance. Although research in this area seems to be on the rise, the antecedents of self-determination and employee creativity have not been given the due scholarly attention, particularly, in context of a developing economy. Thus, the center of attention of this study is to predict the possibility, at an acceptable level of confidence, that self-determination and employee creativity improve the work performance. The present study has accordingly estimated a regression model to demonstrate the likely variation in work performance based on antecedents of self-determination and employee creativity. Using survey data from 380 professionals working in media and broadcasting companies of Pakistan, it is found that, as hypothesized, self-determination and employee creativity positively affects the work performance. Hence, the hypotheses of this study which suggest that self-determination and employee creativity augment the work performance of employees to achieve organizational objectives are sustained. Afterwards, the implication of this inquiry for the academia, practitioners, and the policy makers are discussed in the field of human resource management and organizational behavior. Focusing on the individual dimensions discussed in the present study to foster self-determination and employee creativity, while making decisions about job designs, may make work environment more motivating. The study offers a detailed insight to help academicians, policy makers, and practitioners improve the work performance of employees based on the theory of intrinsic motivation. Finally, the possible avenues for future research in the existing field of inquiry are discussed briefly.