# EFFECT OF PERCEIVED QUALITY, HOSPITAL IMAGE AND PATIENT LOYALTY ON OVERALL HOSPITAL EQUITY

# BY DR. BUSHRA WASEEM 33185

A thesis submitted to the Business Studies Department, Bahria Business School, Bahria University Karachi Campus, in partial fulfillment of the requirements for MBA Degree



**SPRING, 2021** 

BUSINESS STUDIES DEPARTMENT
BAHRIA BUSINESS SCHOOL

Bahria University Karachi Campus



## MBA Thesis 2nd Half-Semester Progress Report & Thesis Approval Statement

### Supervisor - Student Meeting Record

S#	Date	Place of Meeting	Topic Discussed	Signature of Student
01	10/3/21	online	In-rocluction	Bush.
02	25/3/21	online	Literature	Busher.
03	28/4/21	onime	Methodology	Bush.

APPROVAL FOR EXAMINATION						
Candidate's Name:	Dr. Bushra Waseem	Regist	ration No.: _	33185		
Thesis Title: Effect of P	erceived Quality, Hospital	Image and Patient	t Loyalty on	over all		
Hospital Equity						
my belief, its standard is plagiarism test of this the that is within the permiss	appropriate for submission sis using HEC prescribed solid limit set by the HEC fixed by the Department of But	of for examination.  oftware and found a found the MBA thesis.  Isiness Studies.  Date:	I have also osimilarity inc	conducted lex at		
Supervisor's Name:	Dv. Mubashin	Ah khau				
HoD's Signature:	<u>Ji</u>	Date:				

#### **DECLARATION OF AUTHENTICATION**

I, hereby, declare that no portion of the work referred to in this thesis has been submitted in support of any application for another degree or qualification of this university or any other institution of learning.

Busha

Student's Signature:

#### **DEDICATION**

I would also like to thank the experts Sir Dr. Mubashir Ali Khan, for their encouragement, insightful comments about my thesis which made me work hard. Without their passionate participation and input I could not develop good research and its writing.

Furthermore, I thank my fellow lab mates for the stimulating discussions, for the sleepless nights we were working together before deadlines, and for all the fun we have had in the last four years.

#### **ACKNOWLEDGEMENT**

I would first like to thank my thesis advisor Sir Dr. Mubashir Ali Khan. The door to my thesis advisor's office was always open whenever I ran into a trouble spot or had a question about my research or writing. The consistently allowed this paper to be my own work, and steered me in the right the direction whenever the thought I needed it.

Finally, I must express my very profound gratitude to my parents for providing me with unfailing support and continuous encouragement throughout my years of study and through the process of researching and writing this thesis. This accomplishment would not have been possible without them.

Thank you.

#### **ABSTRACT**

#### Purpose

The purpose of this study examines the significant components of service hospital equity i.e. perceived hospital quality, service patient loyalty and hospital image in the health care sector of Pakistan.

#### Methodology & Design

The target population integrated for this study are patients of health care centers i.e. hospital, clinics and health centers. Data has been collected from 335 patient of different private hospital of Karachi-Pakistan. Statistical technique for result testing regression analysis has been used.

#### **Findings**

Conclusively, it has been estimated that healthcare industry is major growing industry in Pakistan. It has been recorded that perceived service quality of particular hospital performing as one of the most significant dynamic on which generates hospital's image, patient loyalty and hospital equity

#### Limitations

Despite the fact that of a considerable measure of diligent work and difficult employment, there are as yet a couple of limits of this Study. The underlying restriction is expense and geographic area. In view of a low expense, the examination is led in single city that is Karachi

#### Recommendations

This research provides way out in this uncovered area in health care sector, service quality in health care sectors considering as competitive advantage on which hospital marketing managers making strategies in order to pull high frequency of customers

Keywords; Perceived quality, Patient loyalty, Hospital image, Hospital equity

### TABLE OF CONTENTS

DECL	ARATION OF AUTHENTICATION	ii
TURN	ITIN SIMILARITY REPORT	iii
DEDIC	CATION	iv
ACKN	OWLEDGEMENT	v
ABSTI	RACT	vi
LIST (	OF FIGURES	ix
LIST (	OF TABLES	x
LIST (	OF ABBREVIATIONS	xi
СНАР	TER 1	1
INTRO	DUCTION	1
1.1	Introduction	1
1.2		
1.3	Problem Statement	2
1.4	Research Objectives	4
1.5	Research Questions	4
1.6	Significance of the Study	4
1.7	Scope of the Research	4
CHAP	ΓER 2	5
LITER	ATURE REVIEW	5
2.1	Theoretical Background	5
2.2	Perceived Quality and Hospital Equity	6
2.3	Patient Loyalty and Hospital Equity	11
2.4	Hospital Image and Hospital Equity	18
2.5	Research Hypotheses	22
2.6		
	TER 3	
RESEA	RCH METHODOLOGY	24
3.1	Research Approach & Type	24

3.2	Research Design	24
3.3	Research Population	25
3.4	Sample Size & Sampling Technique	25
3.5	Research Instrument	25
3.6	Data Collection	25
3.7	Data Analyses Method	26
CHAPT	ER 4	27
RESULT	S	27
4.1	Respondent Profile	27
4.2	Reliability Analyses	28
4.3	Hypothesis Testing	28
4.4	Summary of Hypotheses Testing	30
CHAPTI	ER 5	31
DISCUS	SION	31
5.1	Discussion	31
5.1.1	Hypothesis I Discussion	
5.1.2	Hypothesis 2 Discussion	. 31
5.1.3	Hypothesis 3 Discussion	. 32
СНАРТІ	ER 6	33
	MENDATIONS AND CONCLUSION	
6.1	Recommendations	33
6.2	Limitations of the Research	
6.3	Future Research	
6.4	Conclusion	
Reference	es	
	YIX	
	Perceived Quality, Hospital Image and Patient Loyalty on Overall Hospital Equit	
	IX – A (Ouestionnaire)	., 10 
	CO. LO LA MANUALIMITA DI MANUALIMIA DI MANUA	