

*“Understanding Procurement
Considerations
In Supply Chain Management”*



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2015

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**A dissertation submitted in partial fulfillment of
the requirement for the degree of MBA**

Bahria University Islamabad

2015

Dedication

I would like to dedicate this research work to my country, my parents, my teachers and to all men and women serving the nation, special feeling of thankfulness to my caring brother Captain Tariq who supported me at every step of my life & always encouraged me throughout my study.

“We have limited life in this immortal world, wise is the one who will continuously monitor his/her activities and will set a direction that can lead him towards ultimate successes on the Day of Judgment.”

Acknowledgement

All praises for the all mighty Allah who is most beneficent and the most merciful. I thankfully acknowledge kind support of Madam Anna Fahim for providing me great insights about understanding of my topic while completing this dissertation. Madam ensured her presence wherever I needed. I must appreciate her sheer dedication, love of knowledge and research; and attitude towards her students which is quite evident of providing her feedback by e-mails and on telephone despite of her busy schedules. She ensured successful completion of my academic journey. She has been a source of great inspiration and guidance for me. Moreover her throughout unfailing patience and everlasting support has played an enormous role to my life.

Declaration:

The work submitted in this dissertation is the result of my own investigation, except where otherwise stated. It has not already been accepted for any degree, and is not being concurrently submitted for any other degree.

I hereby confirm that any data or relevant details shall be kept strictly confidential and available to examiners only.

Usman Safdar

20/12/2015

Abstract:

One of the most important considerations in managing supply chains are the procurement considerations. The subject research is the study of understanding procurement considerations in supply chain management.

Supply chain management focuses on the ultimate consumer as the starting and ending point for all intra- and inter-company activities. If the end product or service offered to the consumer does not include the exact features, the accurate quality, the factual price and the precise timing of delivery, then the supply chain will be failed in its mission. Procurement considerations separate procurements into three phases: planning, sourcing and managing. These phases are further divided into eight distinct, but interrelated considerations. Pakistan Air Force is being selected as procurement organization to evaluate the understanding of procurement considerations.

For conducting this research, the phenomenological paradigm, inductive approach and Qualitative methods (Semi structured/ unstructured interviews) are used. The secondary data was obtained from the PAF and DGDP websites. In addition, various sources like academic journals, textbooks, magazines, websites etc. were also used for secondary data collection. The researcher has carefully considered ethical issues involved in this research work and feel a great accountability towards people who were requested for help, access and co-operation.

Certain factors are found which influenced and are manipulating variations in current procurement viewpoints, developments and procedures nowadays. However, based on certain limitations in the traditional model of procurement, certain findings like how E-Procurement differs from manual procurement is described and the future trends of procurement are suggested. For successful procurement in future, how company's workflows and supply chain management system can benefit from e-procurement are recommended and it was justified that it is not simply a technology that can be plugged in, switched on and expected to yield steady and reliable returns. Conclusively, a good strategy only works keeping in view various procurement considerations, if due care is taken in its implementation.

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